



31.12.2021

Business Performance

Finance and Control Department

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Highlights

Q3 - FY 2021-22

Key Highlights for the Quarter

Granular Growth

- Total business crossed Rs.1,22,000 crore
- Overall advances grew by 7% y-o-y and stood at Rs. 55,793 crore
- Total deposits grew by 8%; stood at Rs. 66,871crore
- CASA share at 36%; Saving deposit grew by 13%

Sustained Earnings

- Net profit stood at Rs. 185 crore - highest in last 18 quarters
- Net interest income at Rs.686 crore
- Operating profit at Rs. 401 crore
- NIM - 3.68%

Improving Asset Quality

- Net slippages during the period is Negative
- GNPA stood at 6.97% and NNPA at 2.55%
- PCR 78.81% market PCR at 63.45%

Strong Capital Base

- CRAR was at 18.79% (Tier I - 16.76% and Tier II - 2.03%)
- Total risk weighted assets is Rs. 40,074 Crore
- Capital at Rs. 7,531 crore

New Initiatives

- Authorised to undertake Government Business – online payment of custom duty live on ICEGATE
- New Products launched tailored to meet Government Business requirements

Awards & Achievements

- **MEITY DIGIDHAN Award of Excellence** from Government of India.
- **Best Internet Banking Solutions Award** from Capital Finance International, United Kingdom.

Key Performance Indicators – KPIs (quarter)



Particulars	Dec 21	Dec 20	Growth %/bps	Sep 21	Jun 21	Mar 21
Net interest income	686	584	18	680	638	613
Operating profit ¹	401	269	49	375	412	202
Net profit	185	35	429	165	109	104
Advances (Gross)	55,793	52,113	7	53,850	52,315	52,820
Deposits	66,871	62,089	8	65,410	64,398	63,278
NIM(%)	3.68	3.29	0.39	3.74	3.55	3.46
ROA(%)	0.93	0.19	0.74	0.86	0.57	0.55
CRAR(%)	18.79	18.52	0.27	18.82	19.06	18.98
GNPA(%)	6.97	7.37	(0.04)	7.38	7.97	7.85
NNPA(%)	2.55	2.55	-	2.99	3.69	3.41
PCR(%)	78.81	77.35	1.46	76.28	72.40	72.70

1 - After reclassification of depreciation on investments as an item of other income

Profit & Loss Statement



Particulars	Quarter			9 months		
	Dec 21	Dec 20	Growth % (YoY)	Dec 21	Dec 20	Growth % (YoY)
Net Interest Income	686	584	18	2,005	1,747	15
Other Income	196	263	(25)	564	750	(25)
- Fee income	162	151	7	452	391	16
- Others ¹	34	112	(70)	112	359	(69)
Total Income	882	847	4	2,569	2,497	3
Operating Expenses	481	578	(17)	1,380	1,407	(2)
- Employee expense ²	243	368	(34)	722	802	(10)
- Other operating expense	238	210	13	658	605	9
Operating Profit	401	269	49	1,189	1,089	9
Provisions	146	213	(31)	559	733	(24)
- Credit Related	135	150	(10)	583	660	(12)
- Others	11	63	(83)	(24)	73	(133)
Profit Before Tax	255	56	355	630	356	77
Tax (net of DTA/DTL)	70	21	233	170	101	68
Net Profit	185	35	429	460	255	80

1 – Includes depreciation on investments; 2 – Includes an amount of Rs. 26.75 crore for Q3 & Rs. 53.51 for 9 months FY 2021-22 (Rs. 26.76 crore for Q2 Sep 21) towards enhancement of family pension paid as per XI BPS (un-amortised amount to be accounted in the next quarter is Rs.26.75 crore) In Q3 Dec 20 included Rs 135 crore (Rs 152 crore for 9 months FY-20-21) arrears paid on account of Bipartite settlement

Key Ratios

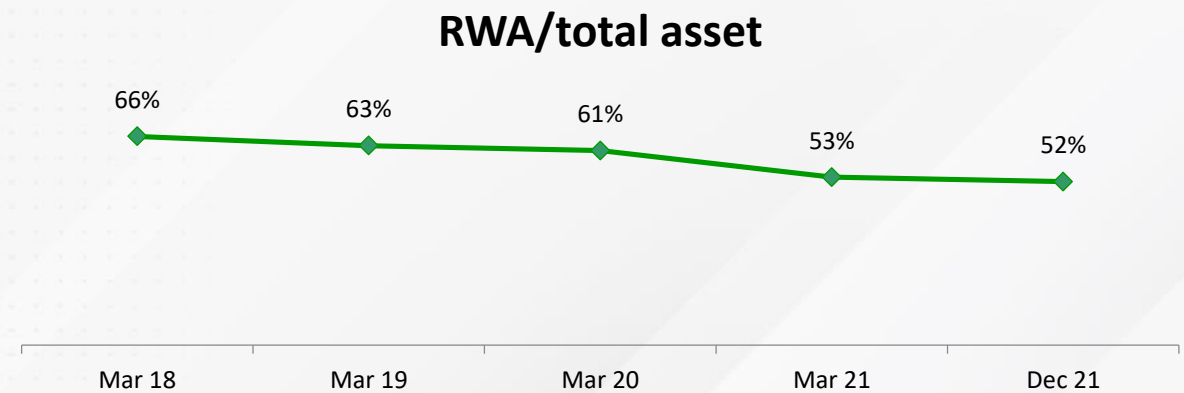
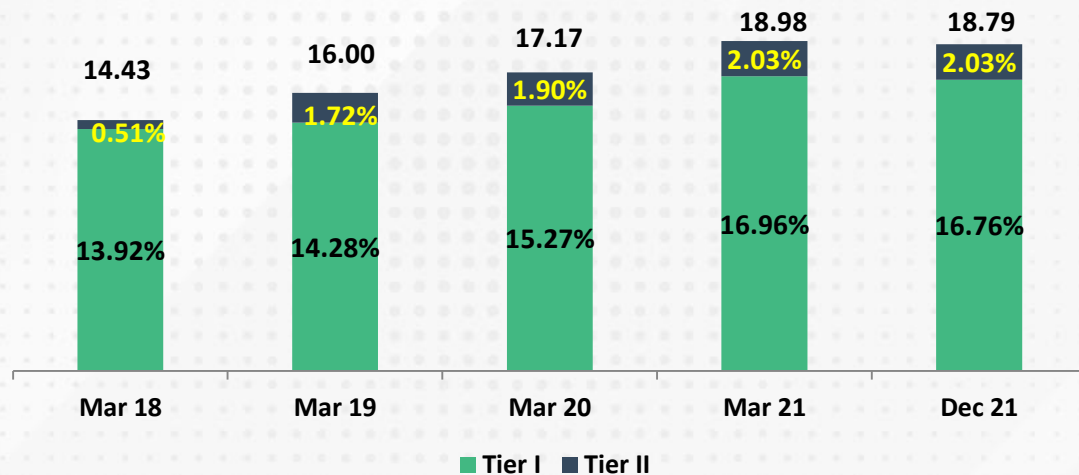
Particulars	Quarter		9 months	
	Dec 21	Dec 20	Dec 21	Dec 20
Cost of Deposits (%)	4.22	4.80	4.35	5.07
Yield on Advances (%)	8.42	8.66	8.53	9.07
Cost of Funds (%)	4.24	4.83	4.39	5.11
Yield on Funds (%)	7.26	7.42	7.36	7.75
Net Interest Margin (%)	3.68	3.29	3.66	3.37
Spread (%)	3.02	2.59	2.97	2.64
Cost to income (%)	54.47	68.27	53.72	56.38
Return on Equity (%)	10.08	2.00	8.31	4.96
Return on Asset (%)	0.93	0.19	0.79	0.47
EPS (Rs.) *	2.32	0.43	5.75	3.19

* Not annualized

Capital to Risk Weighted Assets Ratio – Basel III



Particulars	Dec 21	Dec 20	Sep 21
CRAR %	18.79	18.52	18.82
Total capital	7,531	7,211	7,488
Tier I capital	6,717	6,409	6,681
Tier II capital	814	802	807
RWA	40,074	38,946	39,782
Credit risk	32,064	31,603	31,914
Operational risk	6,071	6,006	6,071
Market risk	1,939	1,337	1,797



Balance Sheet



Particulars	Dec 21	Dec 20	YoY (%)
Capital & Liabilities			
Capital	160	160	-
Reserves and Surplus	7,220	6,695	8
Deposits	66,871	62,089	8
Borrowings	1,296	1,390	(7)
Other Liabilities and Provisions	2,065	2,264	(9)
Total	77,612	72,598	7
Assets			
Cash and Balances with RBI	3,278	2,652	24
Balances with Banks	1,943	2,052	(5)
Investments (Net)	17,147	16,355	5
Advances (Net)	53,227	49,512	8
Fixed Assets	489	535	(9)
Other Assets	1,528	1,490	3
Total	77,612	72,598	7



Driving growth

across verticals

Total Business



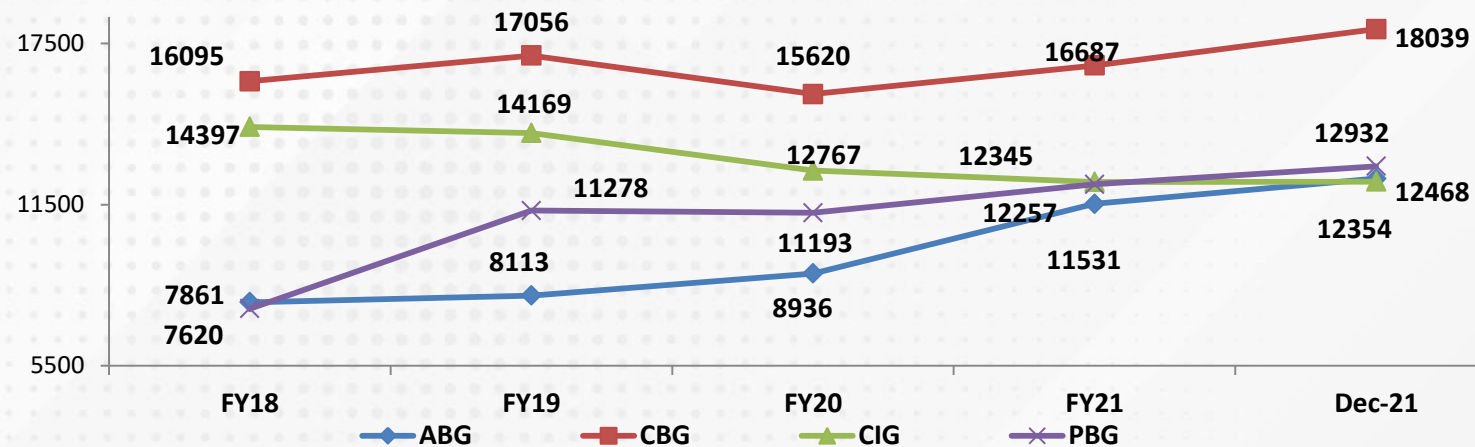
Parameter	Dec 21	Dec 20	YoY %	Sep 21
Total Deposits	66,871	62,089	8	65,410
Gross Advances	55,793	52,113	7	53,850
Total Business	1,22,664	1,14,202	7	1,19,260

Deposit break up

Parameter	Dec 21	Dec 20	YoY %	Sep 21
Demand Deposit	7,404	6,742	10	6,970
Saving Deposit	16,723	14,758	13	16,190
CASA	24,127	21,500	12	23,160
CASA (%)	36	35	-	35
Term Deposit	42,744	40,589	5	42,251
Total Deposit	66,871	62,089	8	65,410

Growing our books responsibly

Particulars	Dec 21	Dec 20	YoY %	Sep 21
Agriculture	12,468	11,085	12	12,084
Retail (Personal Banking)	12,932	11,611	11	12,510
Commercial	18,039	16,755	8	17,231
Corporate	12,354	12,662	(2)	12,025
Gross Advances	55,793	52,113	7	53,850



Segments

ABG – Agri
 CBG – Commercial (<= Rs. 25 crore)
 CIG – Corporate (> Rs. 25 crore)
 PBG – Personal

Retail portfolio distribution



Particulars	Dec 21	Dec 20	YoY %	Sep 21
Housing loan	5,401	4,891	10	5,226
Jewel loans	1,714	1,574	9	1,778
Mortgage (LAP) loans	1,685	1,602	5	1,632
Vehicle loans	1,047	1,002	4	1,040
Personal loans	398	541	(26)	437
Educational loans	164	185	(11)	170
Others loans	2,523	1,816	39	2,227
Total	12,932	11,611	11	12,510

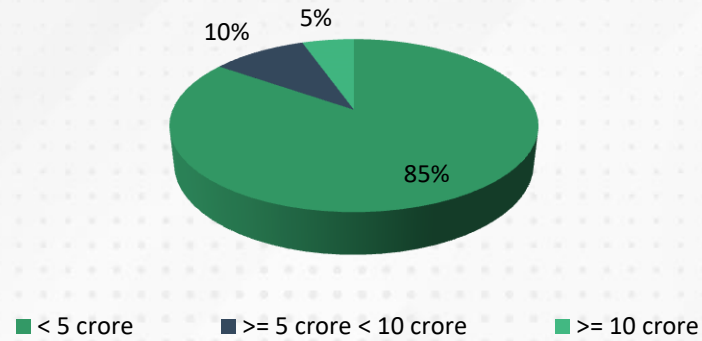
Digital Retail Loan (ex: Jewel Loan) (quarter)

(Rs.crore)

Particulars	Dec 21	Dec 20	Sep 21
Sanctioned	692	555	764
Disbursed	581	445	575

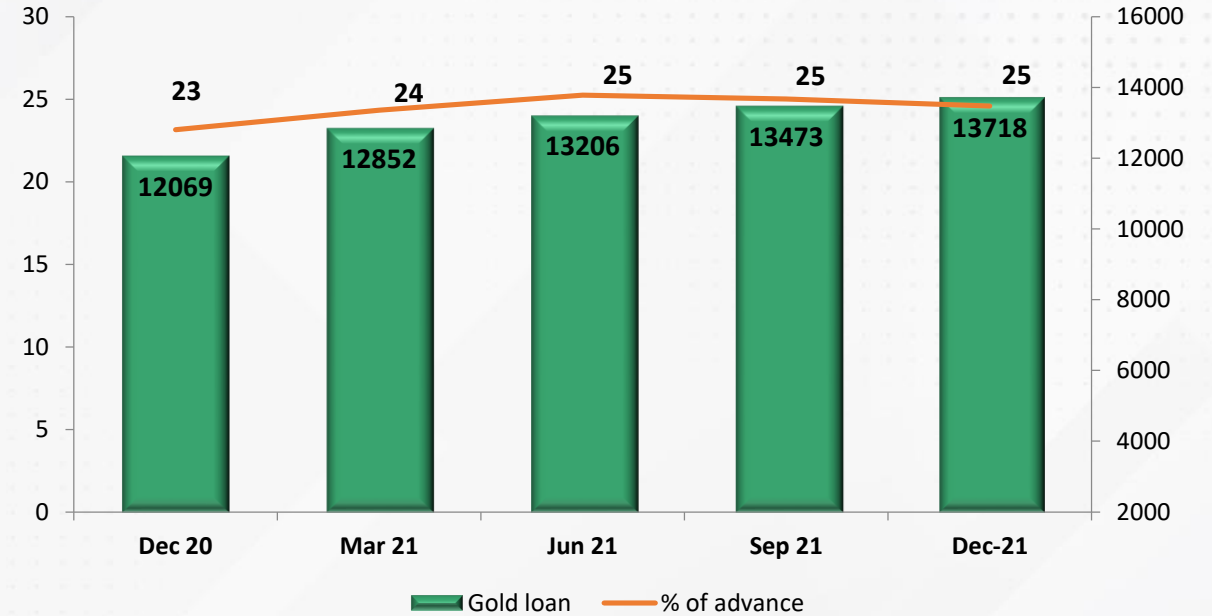
Driving growth across verticals

Ticket size of Commercial Book



- Average ticket size - Rs.38.4 lakh
- ~85% of commercial loans are less than Rs. 5 crore

Gold Loan portfolio (Bank as a whole)

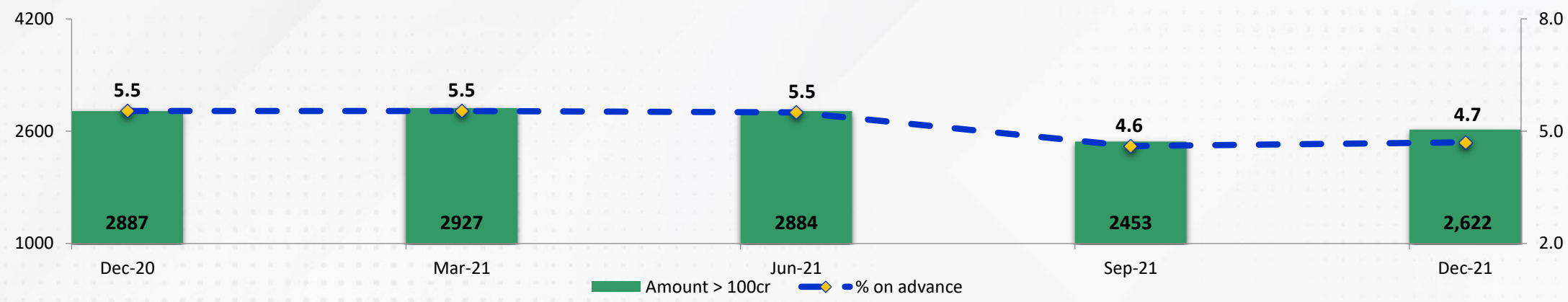


Category	Amount	SMA 30+ 30.09.2021	SMA 30+ 31.12.2021	LTV
Gold loan	13,718	382	260	72

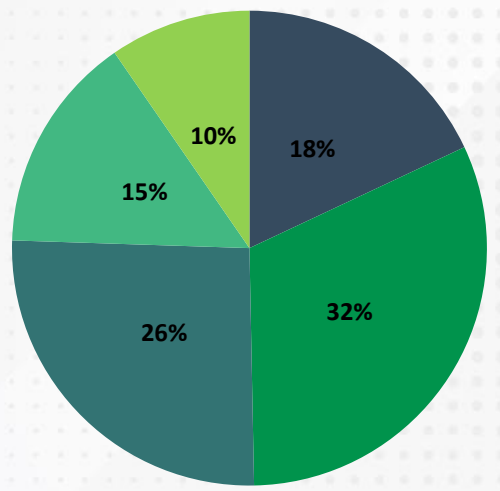
Corporate Loan Book



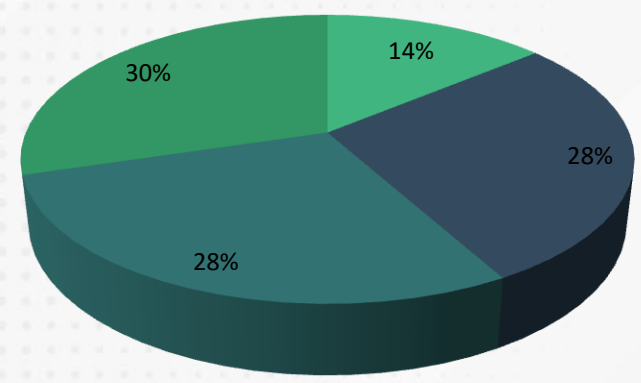
Standard Corporate advances > 100 crore



Consortium/MBA Sole Banking NBFC Govt/PSU



- Consortium
- MBA
- Sole Banking
- NBFC
- Govt/PSU



- < 25 cr
- >= 25 cr < 50 cr
- >= 50 cr < 100 cr
- >= 100 cr



- ~70% of corporate loans are less than Rs. 100 crore
- Average ticket size Rs. 38.70 crore

ECLGS (Emergency Credit Line Guarantee Scheme) Portfolio



Vertical wise

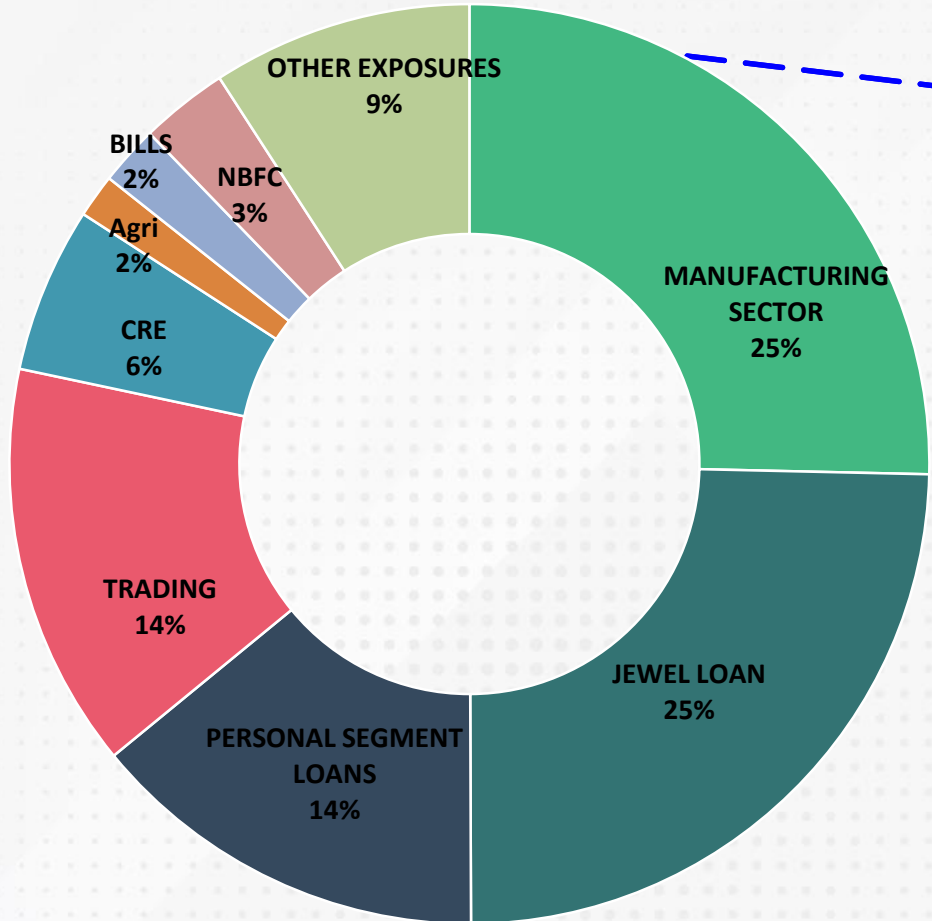
Vertical	Dec 21	Sep 21	Mar 21
Agriculture	5	5	5
Commercial	1,477	1,382	1,431
Corporate	805	745	721
TOTAL	2,287	2,132	2,157

Scheme wise

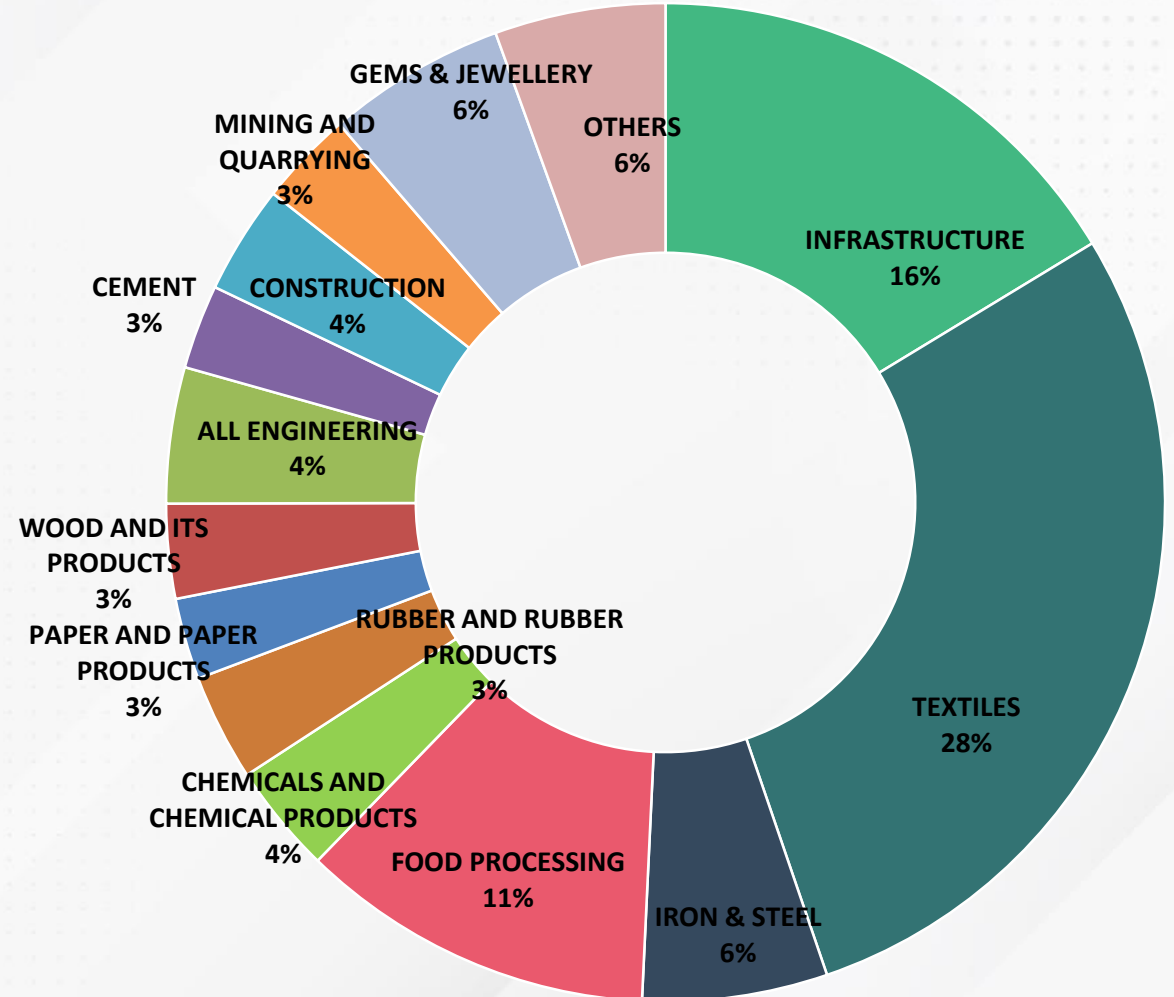
Particulars	O/s as on 31.12.2021	NPA
ECLGS 1.0	1,860	42
ECLGS 2.0	401	-
ECLGS 3.0	26	-
TOTAL	2,287	42

Sectoral composition

Rs.55,793 crore



Breakup of Industrial exposure (Rs. 14,147 crore)



Secured Exposure



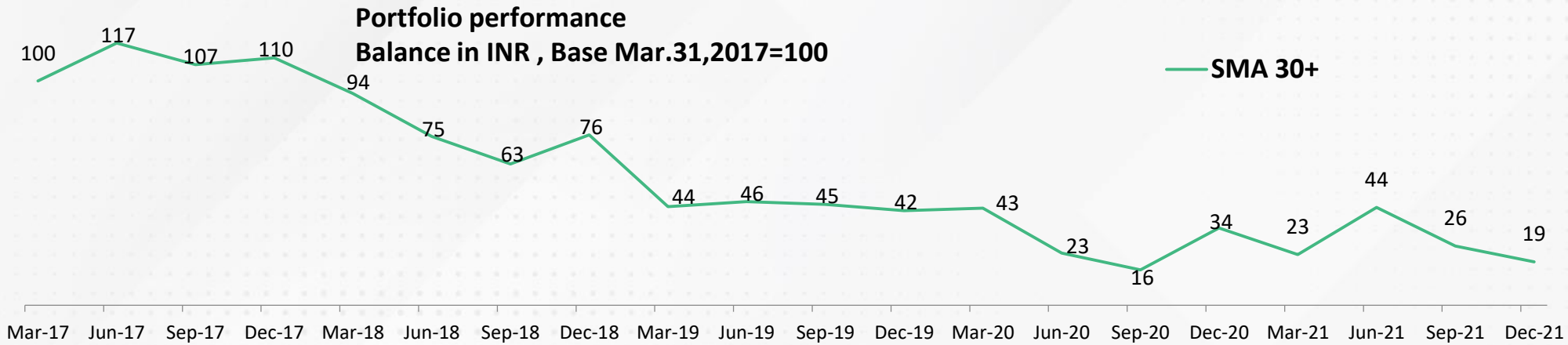
Nature of security	31.12.2021
Exposure backed by -	
Letter of Credit	322
Govt. Guarantee (Emergency Credit Line Guarantee Scheme- ECLGS)	2,288
Liquid Assets ^	14,556
Vehicles	2,529
Commodities	128
Total (1)	19,823
Exposure secured by Immovable Property (Coverage)	
> 100	26,322
90 to <100	6,980
75 to <90	1,576
50 to <75	3,249
<50	1,924
Total (2)	40,051
Exposure without Immovable property as security	
Corporate, Consortium, Government etc.	2,198
Unsecured Exposure	922
Total (3)	3,120
Total Assets outstanding - Fund and Non Funded (1+2+3)*	62,994

* Total risk assets including technical write off accounts

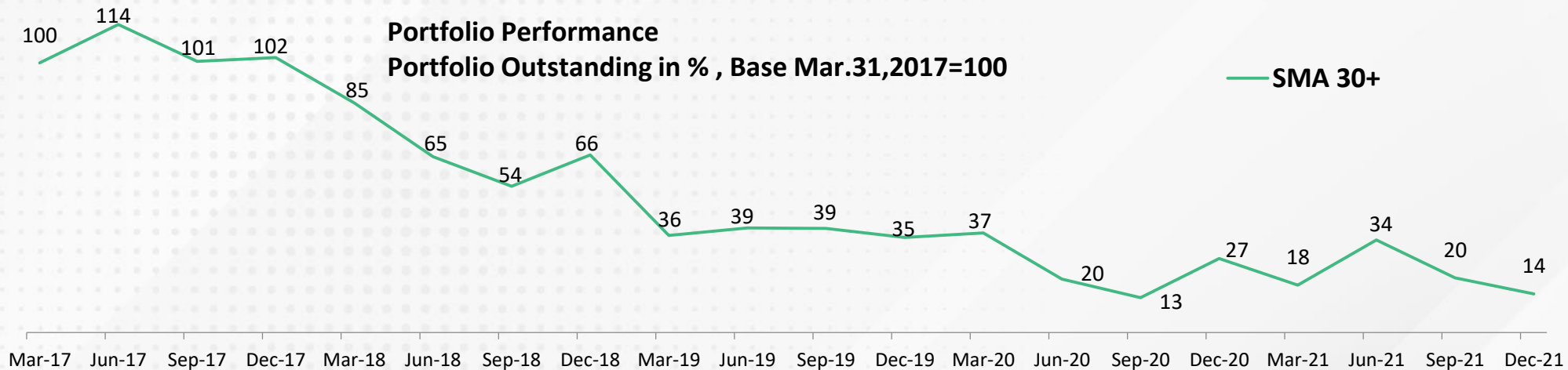
^ Liquid Assets - Cash, Jewels, NSC/Insurance policies & other liquid assets

19 Coverage defined as (Value of Security)/Loan Principal O/s; & is based on available valuation. www.kvb.co.in

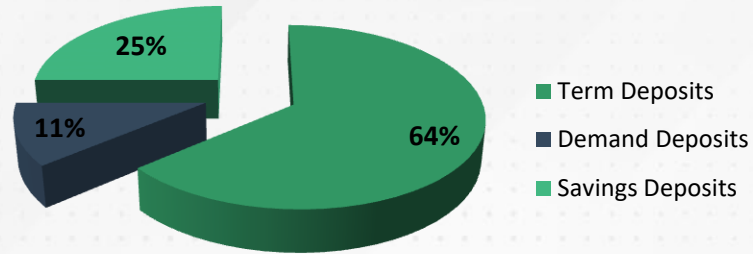
Portfolio performance



SMA 30+	- 1.32 %
SMA 1	- 0.93%
SMA 2	- 0.39%

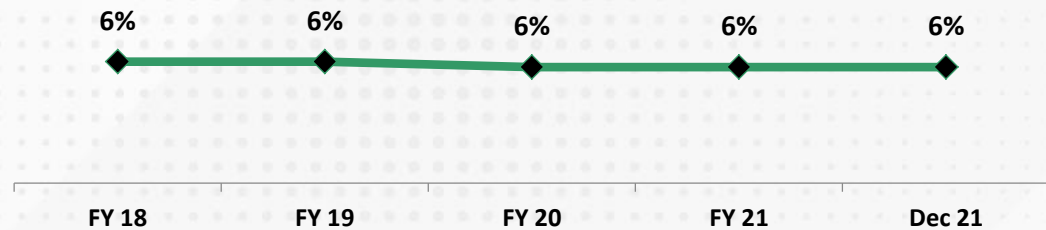


Liability Franchise : Predominantly Retail

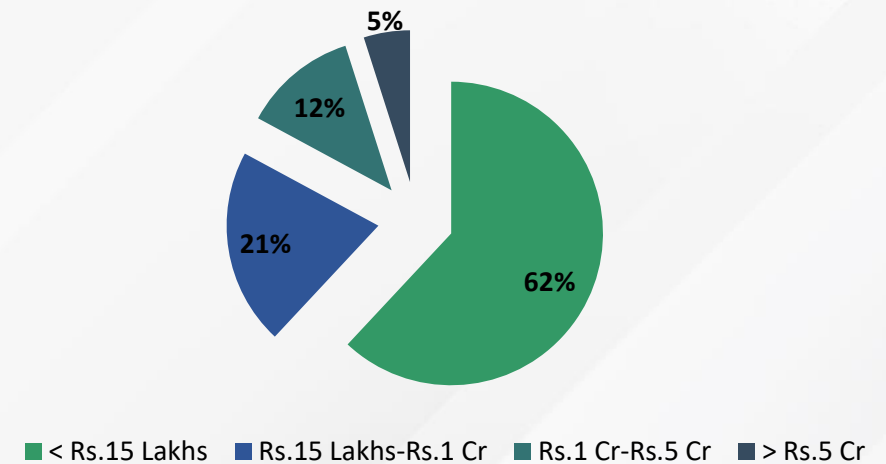


- Term deposits are primarily retail deposits
- 95% of term deposits are < Rs.5 Cr

Concentration of Top 20 depositors

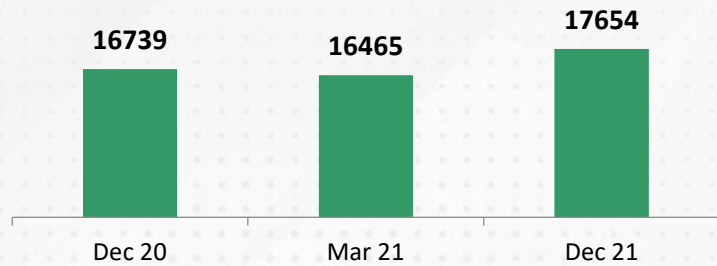


Low dependence on wholesale deposits

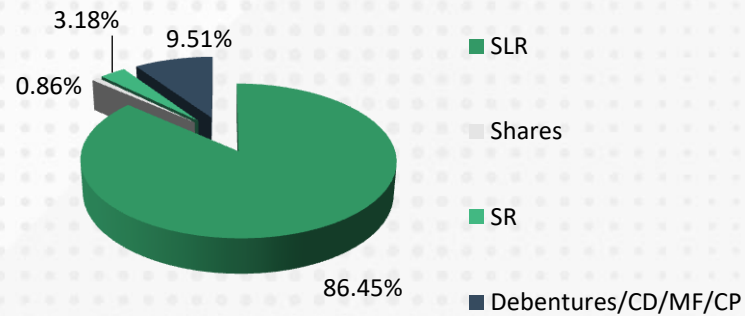


Investment Portfolio

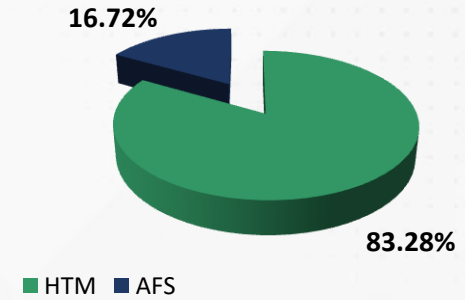
Investments (Rs. crore)



Investment Composition



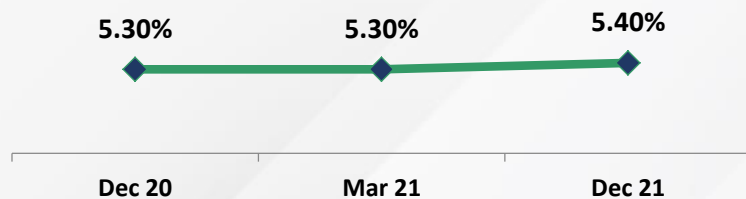
Investment Category



Duration

AFS	HFT	HTM	Total
1.92	-	3.41	3.20

Yield on Investments





**Disciplined
approach to**

reduce stressed assets

Movement of NPA



Particulars	Oct 21 - Dec 21	Oct 20 - Dec 20
Gross NPAs		
Opening Balance	3,972	3,998
Additions during the period	224	5
Reductions during the period	308	161
Closing Balance	3,888	3,842
Net NPAs		
Opening Balance	1,538	1,428
Additions during the period	(78)	(83)
Reductions	104	82
Closing Balance	1,356	1,263
Provisions		
Opening Balance	2,377	2,521
Provision made during the period	288	87
Write off/Write back of excess provision	198	75
Closing Balance	2,467	2,533

Vertical wise NPA

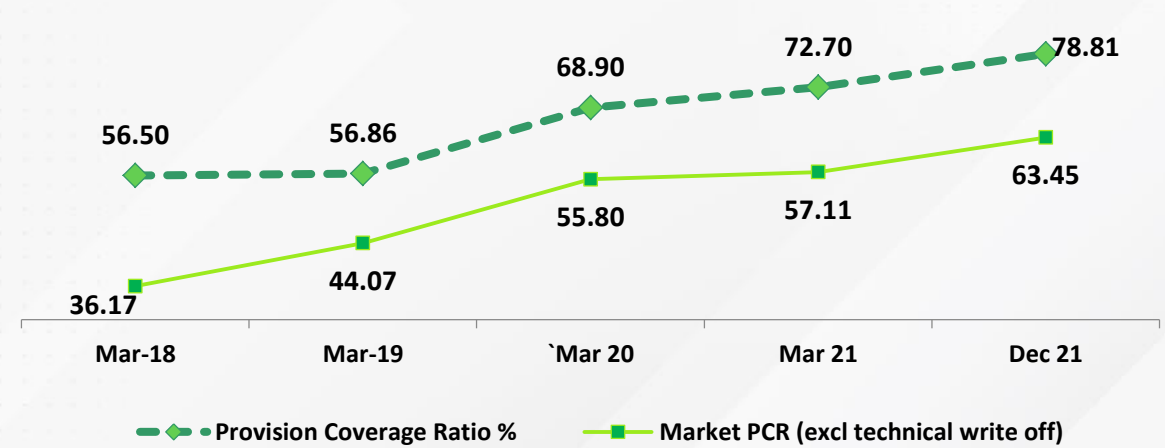
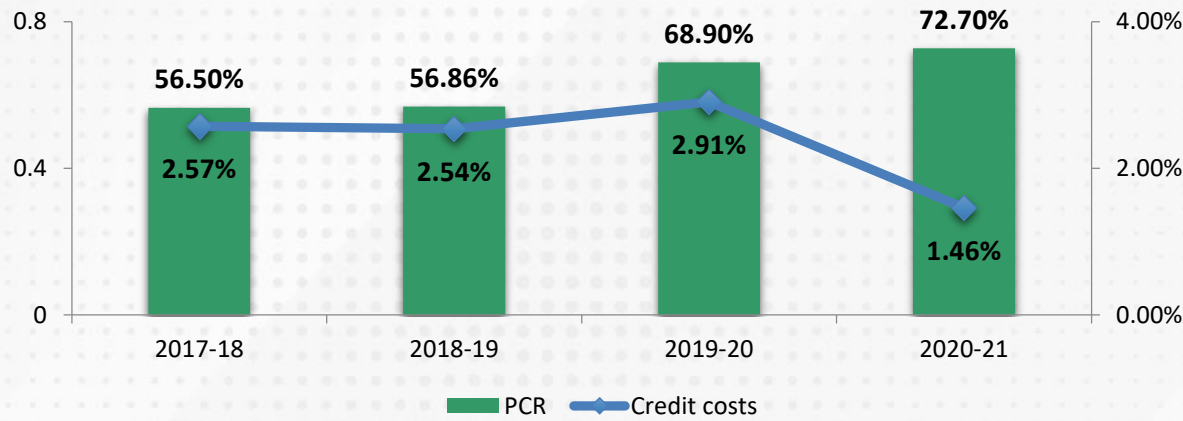
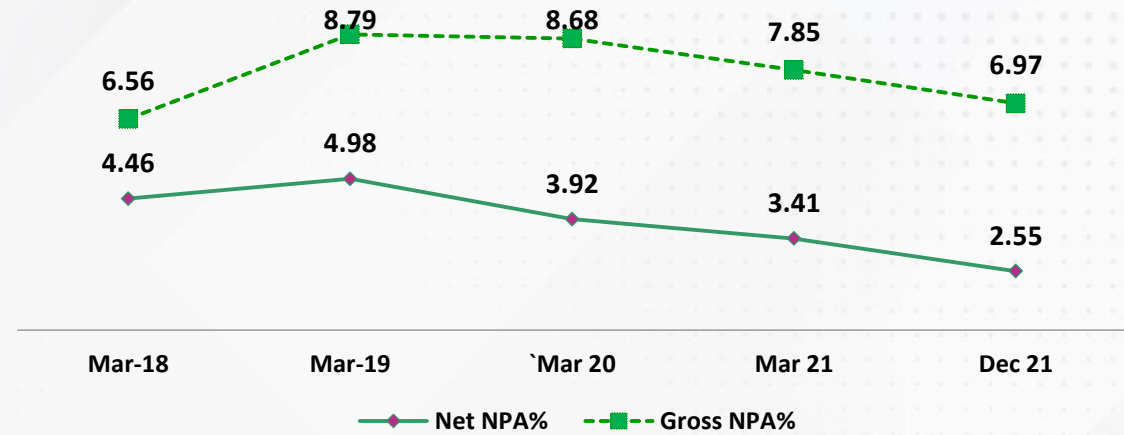
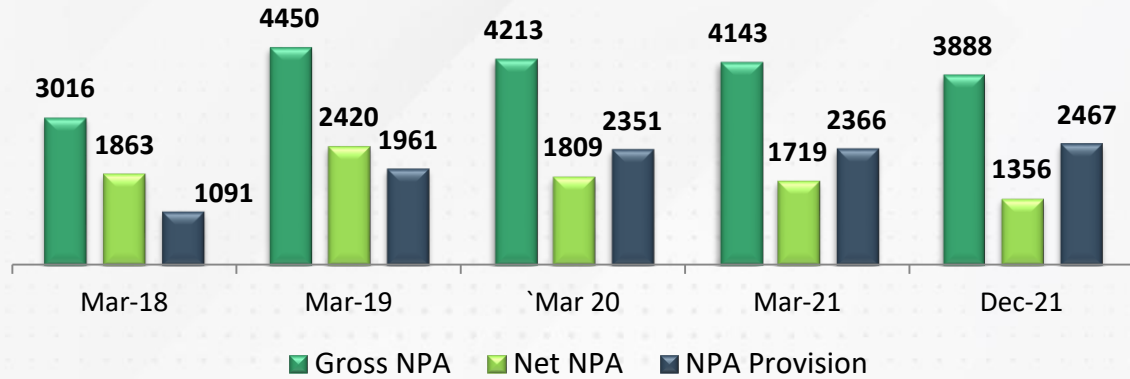


VERTICAL	Advances O/s. Dec 21	NPA as on Sep21	NPA Additions Q3	NPA Reduction Q3	Total NPA Dec 21	Provisions Dec 21
Agriculture	12,468	253	11	17	248	193
Retail (Personal Banking)	12,932	385	77	54	408	259
Commercial	18,039	1,423	83	112	1,394	751
Corporate	12,354	1,910	53	125	1,838	1,264
TOTAL	55,793	3,972	224	308	3,888	2,467

Collection efficiency

Particulars	Dec 21	Nov 21	Oct 21
Term Loan (%)	98.0	97.5	97.2
Working Capital (%)	98.7	98.1	94.4

NPAs & Provisions



*Credit costs till Dec 21 is 1.04%

Provisions and Contingencies



Provision for	Quarter		9 months	
	Dec 21	Dec 20	Dec 21	Dec 20
NPA	99	13	492	342
Standard Assets	7	(3)	11	4
Restructured Advances	11	60	74	61
Other credit related items	18	-	6	-
Covid-19 relief	-	80	-	253
Total provision – credit related	135	150	583	660
Others	11	63	(24)	73
<i>NPI</i>	-	21	(6)	4
<i>11th BPS</i>	-	49	-	72
<i>Others</i>	11	(7)	(18)	(3)
Total Provisions (excl. Tax)	146	213	559	733
Tax Expense	70	21	170	101
Total Provisions	216	234	729	834

Restructured Accounts



Particulars	Dec- 21		Sep - 21		June - 21	
	Standard	NPA	Standard	NPA	Standard	NPA
Resolution Framework - 2.0	817	19	723	13	90	3
COVID 19 - Resolution Framework	432	43	490	14	561	8
MSME	303	156	356	113	361	115
CDR	-	3	-	3	-	3
Others*	64	120	10	215	16	191
Total	1,616	341	1,579	358	1,028	320

* Others include restructured accounts due to stress, natural calamities and delay in commencement of operation.

Vertical wise	Dec- 21		Sep- 21	
	Standard	NPA	Standard	NPA
Agriculture	2	18	2	18
Retail (Personal Banking)	637	53	679	18
Commercial	620	119	549	111
Corporate	357	151	348	211
Total	1,616	341	1,579	358

Movement of Standard Restructured Advances



Particulars	Oct 21 to Dec 21		Oct 20 to Dec 20	
	A/c's	Amt.	A/c's	Amt.
A. Position at the beginning of the period	3,479	1,579	73	209
B. Addition during the period	85	155	1,477	475
C. Additions in existing A/c's	-	22	-	11
D. Addition through upgradation from NPA	21	4	-	-
E. Accounts closed during the period	52	31	1	5
F. Accounts ceasing to attract higher provision (upgradation)	-	-	-	-
G. Recoveries during the period	-	29	-	9
H. Slippages during the period	204	84	-	-
Position at the end of the period A+B+C+D-(E+F+G+H)	3,329	1,616	1,549	680

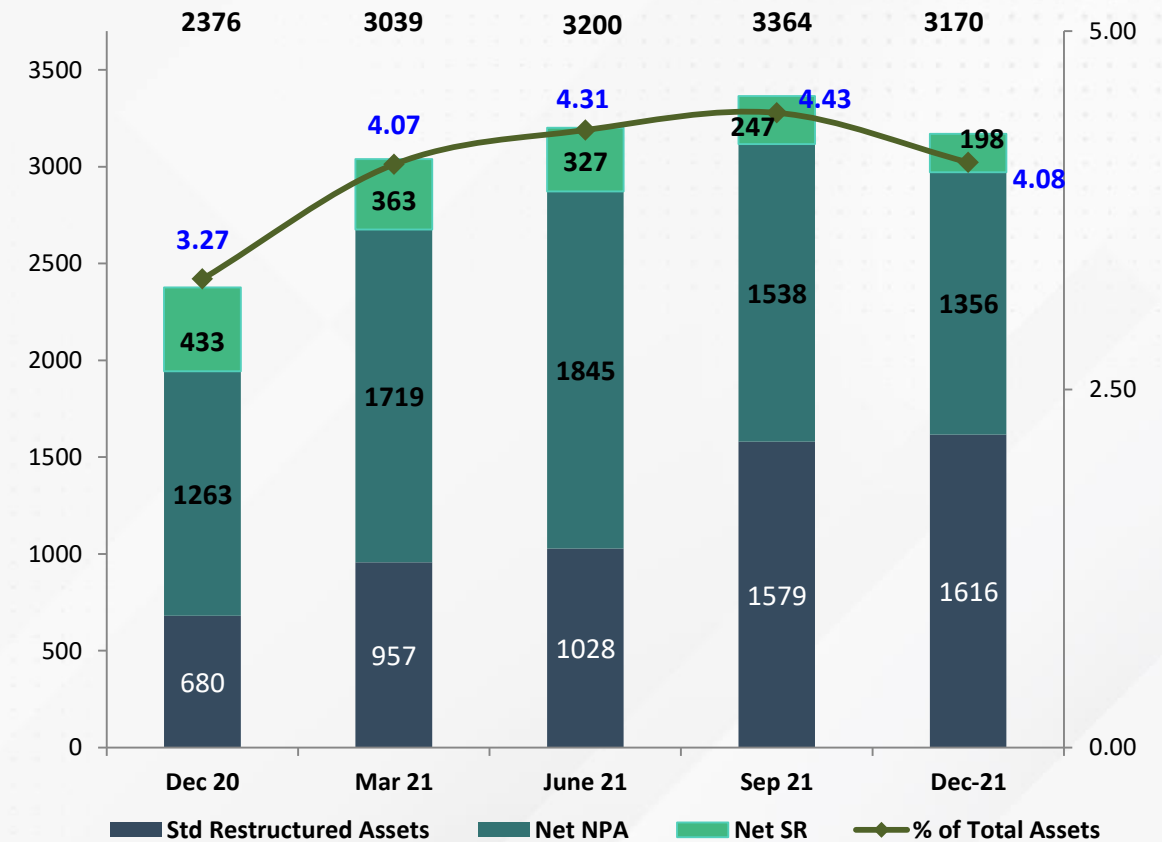
Sector-wise Standard Restructured Advances



S. N.	SECTOR	Amount	
		Dec 21	Sep 21
1	Housing Loan	356	381
2	Real Estate	262	220
3	Trade	185	172
4	Textile	107	110
5	Personal Loan	90	99
6	Infrastructure	82	94
7	Basic Metal & its Products	79	78
8	Hotels and restaurants	74	55
9	Food & Food Processing	47	49
10	All Engineering	43	30
11	Auto Loan	35	37
12	Transportation	29	25
13	Wood & Wood Products	26	23
14	Cement & Cement Products	22	56
15	Education Loan	14	14
16	Gems and Jewelry	12	12
17	Construction	10	10
18	Agriculture	2	2
19	Others	141	112
	TOTAL	1,616	1,579
	<i>% to Total Advances</i>	<i>2.90</i>	<i>2.93</i>

* Industry classification has been regrouped for Sep 21

Stressed Book Analysis





Building a

strong digital ecosystem

Building a strong digital ecosystem

DLite – KVB’s digital banking platform

11%

Growth in digital transactions in Q3 FY22 over Q2FY22

30.8+ lakh

DLite application downloads

2.7+ lakh

Digital accounts opened

16.7+ lakh

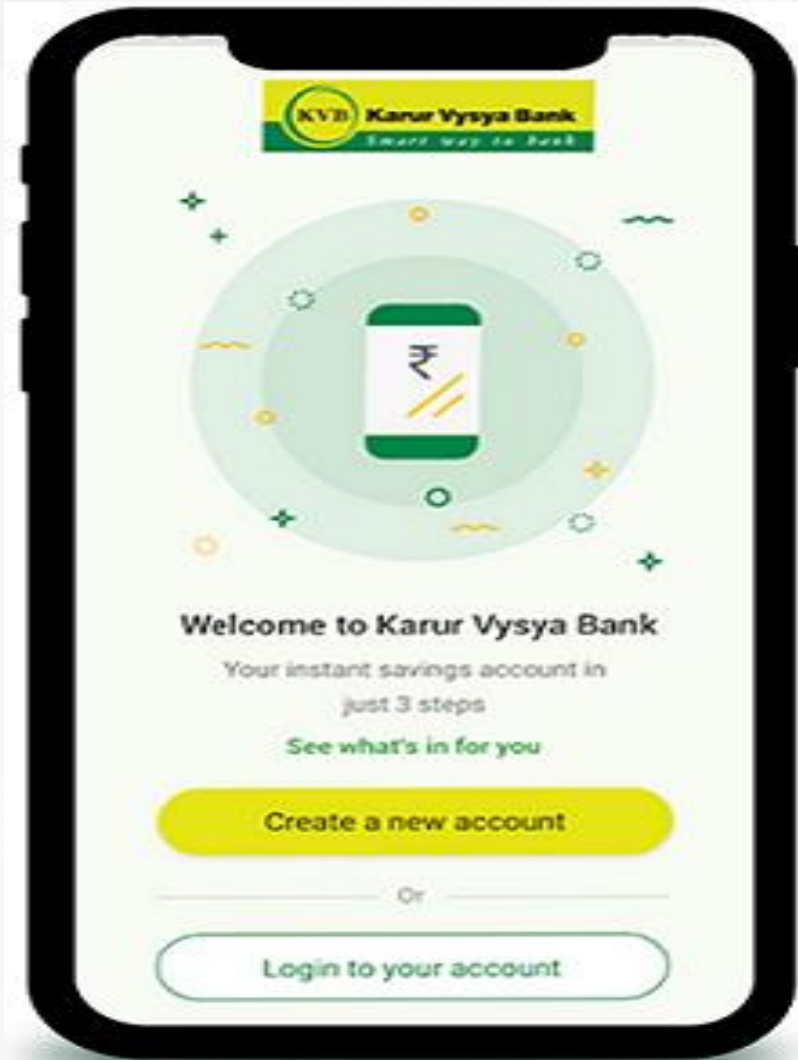
Registered users of Dlite

93%

Share of digital transaction

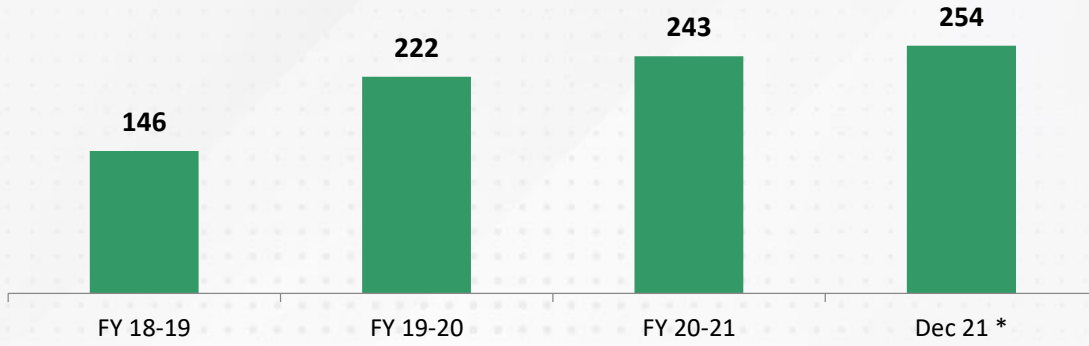
DLite – Digitally enabled users (Nos. in lakh)

Particulars	March 2020	March 2021	Dec 2021
Number of clients	9.61	14.20	16.77

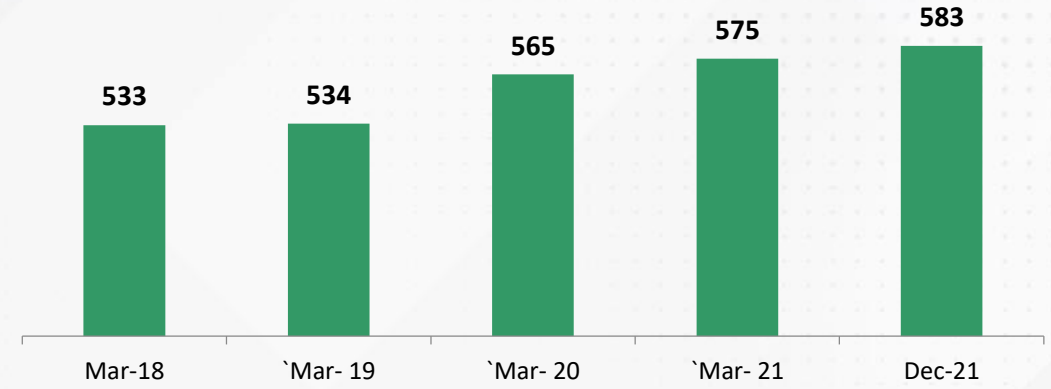


Delivery Channels

Mobile transactions volume (through Dlite)



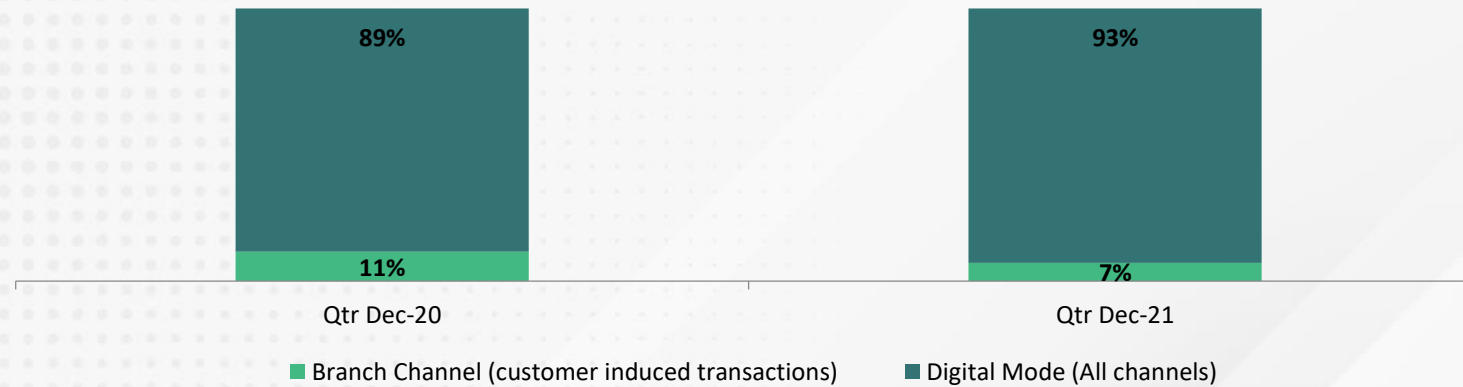
Cash Deposit Machines (Nos.)



*Annualized

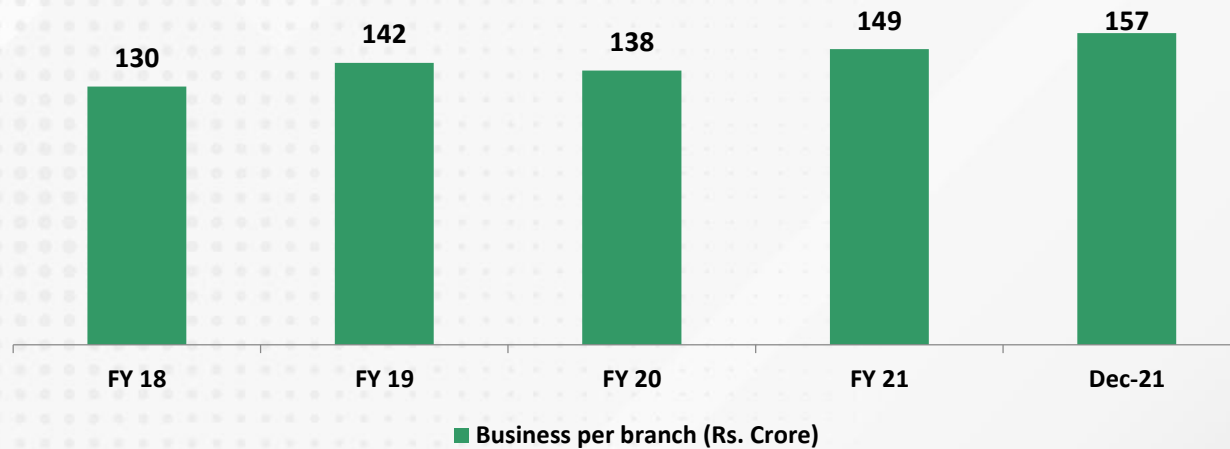
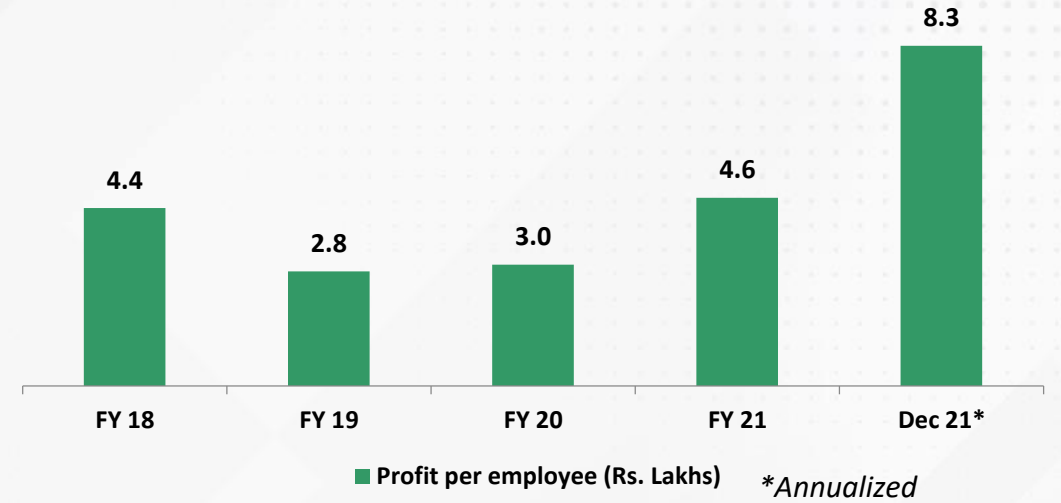
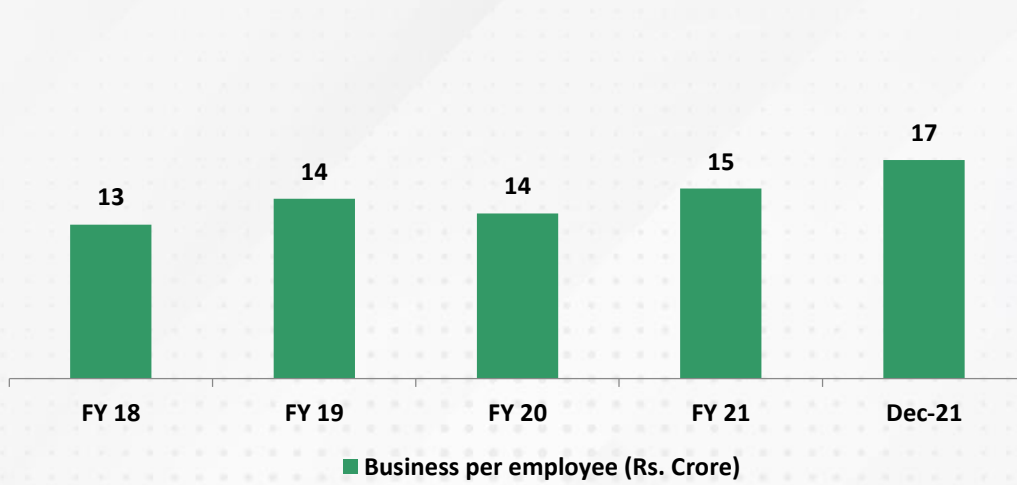
Nos. in lakhs

Digital vs Branch Transaction (%)



Dynamic workforce

Leading to Improved Productivity



Sustained Decade of Growth



Year	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Paid up Capital	107	107	107	122	122	122	145	160	160	160
Reserves	2,601	2,978	3,219	4,124	4,451	4,723	6,066	6,205	6,440	6,800^
Owned funds	2,708	3,085	3,326	4,246	4,573	4,845	6,211	6,365	6,600	6,960
CRAR - Basel II (%)	14.33	14.41	12.77	14.63	12.26	-	-	-	-	-
Basel III (%)	-	-	12.60	14.62	12.17	12.54	14.43	16.00	17.17	18.98
Deposits	32,112	38,653	43,758	44,690	50,079	53,700	56,890	59,868	59,075	63,278
Advances	24,205	29,706	34,226	36,691	39,476	41,435	45,973	50,616	48,516	52,820
Total Business	56,317	68,359	77,984	81,381	89,555	95,135	1,02,863	1,10,484	1,07,591	1,16,098
Total Income	3,621	4,695	5,680	5,977	6,150	6,405	6,600	6,779	7,145	6,527
Operating Profit	726	849	838	943	1,303	1,571	1,777	1,711	1,761	1,291**
Net Profit	502	550	430	464	568	606	346	211	235	359
Cost of Deposit	8.11	8.30	8.24	7.96	7.40	6.60	5.99	5.80	5.76	4.96
Yield on Advance	12.71	12.77	12.28	12.14	11.67	11.34	10.30	9.75	9.63	8.93
Dividend (%)	140	140	130	130	140	130	30	30	-	25
Branches (No.)	451	551	572	629	667	711	790	778	779	780
EPS (Rs.)	46.81	51.35	40.08	39.86	46.59	9.95*	4.78	2.64	2.94	4.50
Return on Assets (%)	1.56	1.35	0.86	0.88	1.03	1.00	0.53	0.31	0.32	0.49
Book Value(Rs.)	252.68	287.85	308.91	348.42	375.25	79.51*	85.49	79.56	82.57	87.07#
Business per employee	9.93	10.16	10.63	11.31	12.42	12.86	12.93	14.42	13.56	14.99
No of Employees	5,673	6,730	7,339	7,197	7,211	7,400	7,956	7,663	7,935	7,746

* During the Financial Year 2016-17, one Equity Share face value of Rs.10/- each was subdivided into five Equity Shares of face value Rs.2/- each

^Includes proposed dividend ; # Book value including proposed dividend

**After reclassification of depreciation on investments as an item of other income.



Thank You