



# Investor Presentation

**FY 2014-15**

# About Us

- *Banking tradition of 98 years*
- *Earning profits since its inception*
- *Declaration of uninterrupted dividend*
- *100% and above dividend for 10 years consecutively from 2004, out of which 120% or more for five years*
- *Dividend of 140% for the year 2012 and 2013*
- *Dividend of 130% for the year 2014 and 130% for the year 2015 (\*)*
- *Total of 14 Rights issues and 7 Bonus issues till date*
- *First bank to get permission from RBI to issue bonus shares*
- *632 branches and 1645 ATMs as on date*
- *Fully on CBS facility since 2005 and all latest technology products are available*
- *Top Rating from CRISIL (A1+) and ICRA (A1+) for Short Term Borrowings*

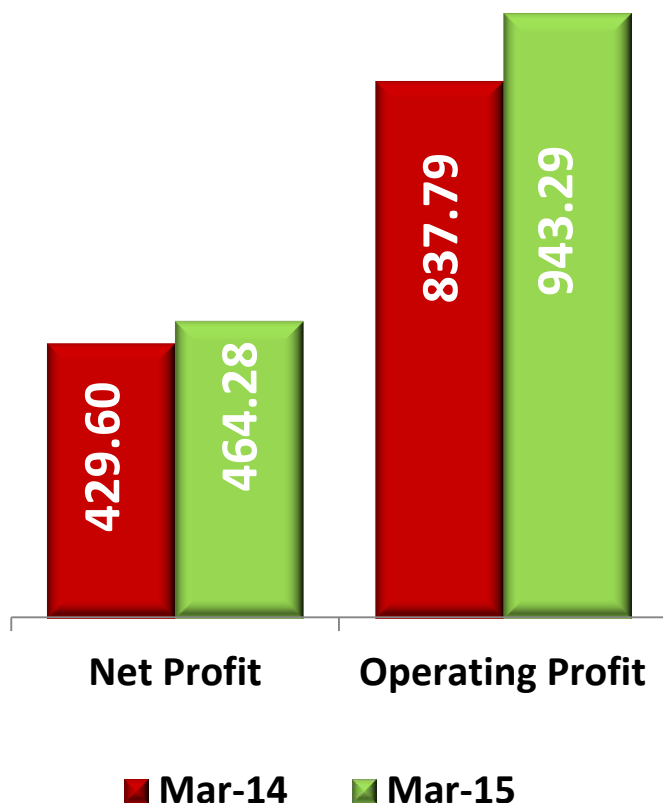
*\* Proposed*

# Business Performance

(₹. in crore)

Particulars	As on		Growth (%)
	March 31, 2015	March 31, 2014	
<b>Business</b>	<b>81,381</b>	<b>77,984</b>	4.36
<b>Gross Deposits</b>	<b>44,690</b>	<b>43,758</b>	2.13
<b>Gross Advances</b>	<b>36,691</b>	<b>34,226</b>	7.20
<b>Average Deposits</b>	<b>44,456</b>	<b>42,101</b>	5.59
<b>Average Advances</b>	<b>34,697</b>	<b>31,538</b>	10.01
<b>Total Assets</b>	<b>53,152</b>	<b>51,543</b>	3.12
<b>CD Ratio (%)</b>	<b>82.10</b>	<b>78.22</b>	

# Net Profit & Operating Profit for the Year (Y-o-Y)



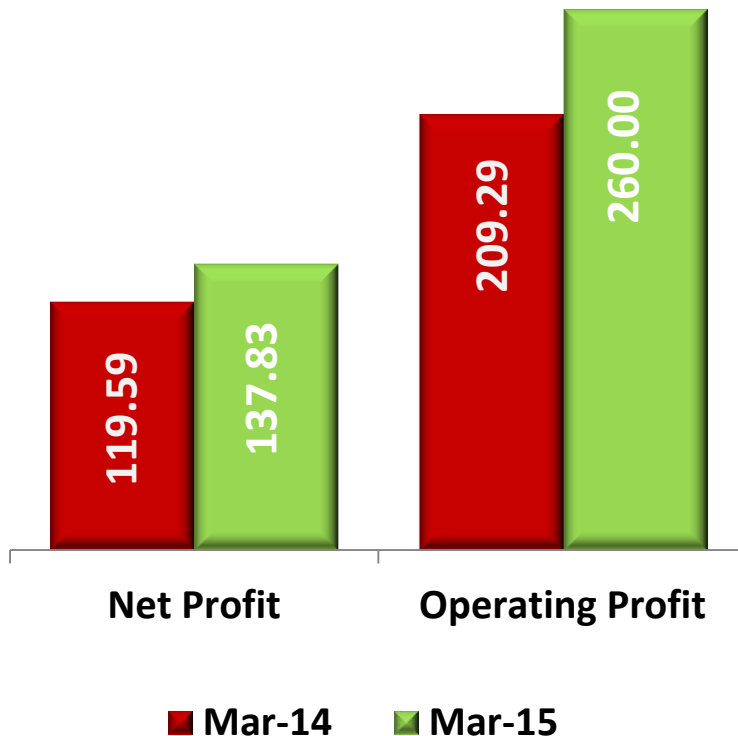
## Net Profit

- Net Profit increased by 8.07% from ₹ 429.60 crore to ₹ 464.28 crore

## Operating Profit

- Operating Profit increased by 12.59% from ₹ 837.79 crore to ₹ 943.29 crore

# Net Profit & Operating Profit for the Quarter (Q-o-Q)



## Net Profit

- Net Profit increased by 15.25% from ₹ 119.59 crore to ₹ 137.83 crore

## Operating Profit

- Operating Profit increased by 24.22% from ₹ 209.29 crore to ₹ 260.00 crore

# Performance Highlights – Mar 2015 (Y-o-Y)

(₹ in crore)

Particulars	Year ended		Growth (%)
	Mar 15	Mar 14	
Net Interest Income	1465.90	1283.70	14.19
Other Income	580.84	564.45	2.90
Operating Revenue	2046.74	1848.15	10.75
Operating Profit	943.29	837.79	12.59
Net Profit	464.28	429.60	8.07
Net Interest Margin	2.91%	2.64%	27 bps
Return on Assets	0.88%	0.86%	2 bps

# Performance Highlights – Mar 2015 (Q-o-Q)

(₹. in crore)

Particulars	Quarter ended		Growth (%)	Quarter Ended Dec 14
	Mar 15	Mar 14		
<b>Net Interest Income</b>	<b>397.38</b>	348.33	14.08	391.07
<b>Non Interest Income</b>	<b>179.79</b>	145.71	23.39	147.14
<b>Operating Revenue</b>	<b>577.17</b>	494.04	16.83	538.21
<b>Operating Profit</b>	<b>260.00</b>	209.29	24.23	262.69
<b>Net Profit</b>	<b>137.83</b>	119.59	15.25	113.88
<b>Net Interest Margin</b>	<b>3.15%</b>	2.73%	42 bps	3.08%
<b>Return on Assets</b>	<b>1.04%</b>	0.93%	11 bps	0.85%

# Key Ratios - I

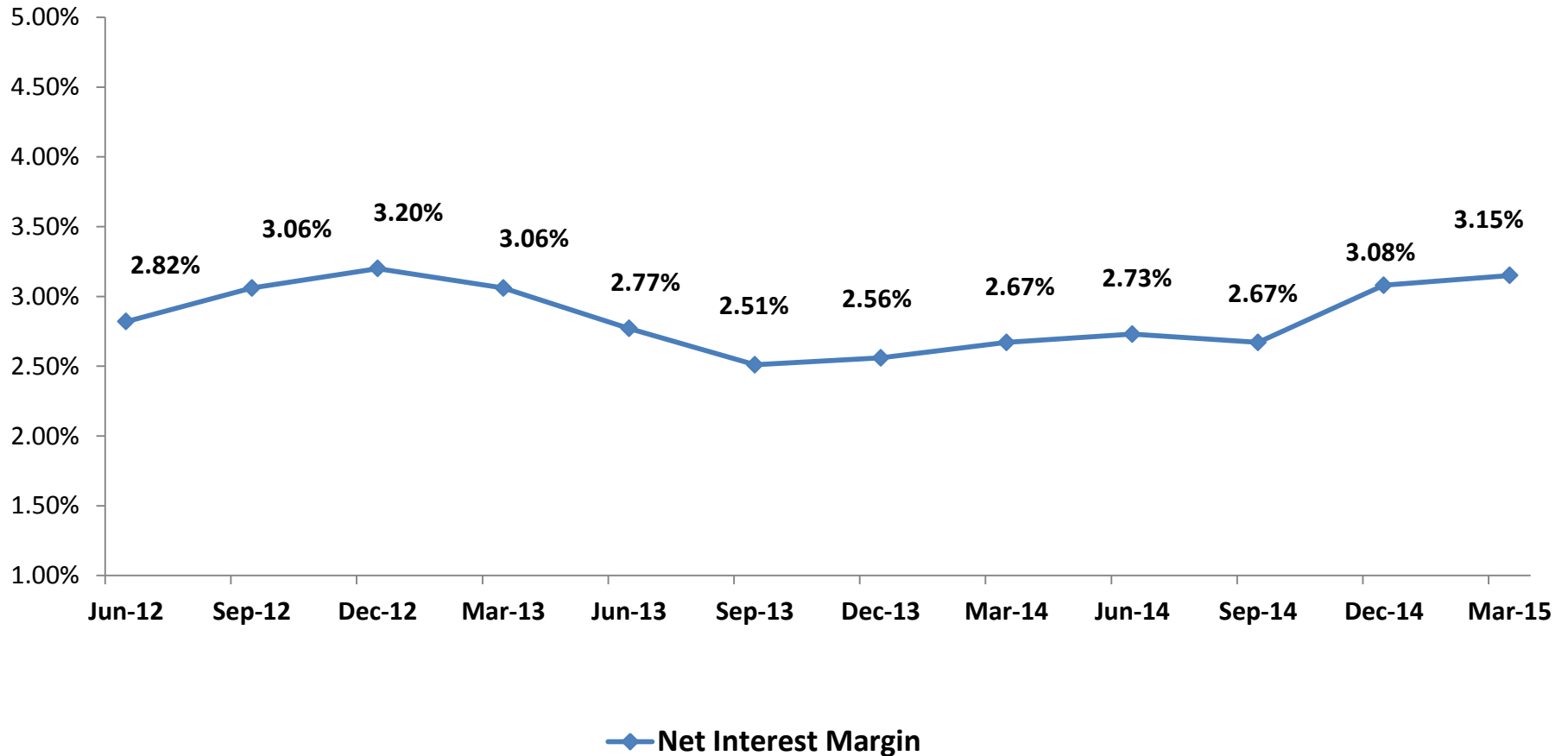
Particulars	Year Ended		Quarter Ended		
	Mar-15	Mar-14	Mar-15	Mar-14	Dec-14
Cost of Deposits (%)	7.96	8.24	7.66	8.08	7.97
Yield on Advances (%)	12.14	12.28	11.74	12.01	12.26
Cost of Funds (%)	8.03	8.24	7.64	8.23	7.97
Yield on Funds (%)	10.30	10.33	10.07	10.20	10.37
Yield on Investments (%)	7.57	7.70	7.42	7.55	7.45
Spread (%)	2.27	2.09	2.43	1.97	2.40
NIM (%)	2.91	2.64	3.15	2.67	3.08
Return on Assets (%)	0.88	0.86	1.04	0.93	0.85
Return on Net worth (%)	10.93	12.92	12.98	14.01	10.64



## Key Ratios - II

Particulars	Year Ended		Quarter Ended		
	Mar-15	Mar-14	Mar-15	Mar-14	Dec-14
Cost to Income (%)	53.91	54.67	54.71	57.64	51.19
Business per employee (₹ cr)	11.30	10.55	11.30	10.55	11.19
Profit per employee (₹ lakhs)	6.45	5.85	6.35	5.85	6.02
Operating Profit/ Total Income (%)	15.78	14.75	17.28	14.25	17.38
Net Profit/ Total Income (%)	7.77	7.56	8.09	8.14	7.53
Operating Expenses/ Total Income (%)	9.31	8.49	10.39	9.32	8.98
Staff Cost / Total Income (%)	9.15	9.29	10.49	10.08	9.25
Staff Cost / Total Expenses (%)	10.87	10.90	12.68	11.75	11.19
Staff Cost / Operating Expenses (%)	49.58	52.25	50.23	51.96	50.74
No. of employees (no.)	7197	7340	7197	7340	7225

# NIM (Quarterly)



# Income & Expenses Analysis (Y-o-Y)

Particulars	Year ended		Growth (%)
	Mar 15	Mar 14	
Interest earned	5395.87	5115.96	5.47
Interest expended	3929.97	3832.26	2.55
<b>Net Interest Income</b>	<b>1465.90</b>	1283.70	<b>14.19</b>
Non Interest Income	509.81	460.72	10.66
Profit on sale of Investment	71.03	103.73	(31.52)
<b>Operating Revenue</b>	<b>2046.74</b>	1848.15	<b>10.75</b>
<b>Operating expenses</b>	<b>1103.45</b>	1010.36	<b>9.21</b>
Employee cost	547.06	527.92	3.62
Other expenses	556.39	482.44	15.33
<b>Operating Profit</b>	<b>943.29</b>	837.79	<b>12.59</b>
<b>Risk Provisions</b>	<b>480.51</b>	<b>442.32</b>	8.63
<b>Profit Before Tax</b>	<b>462.78</b>	<b>395.48</b>	17.02
Provision for Taxes	7.17	(34.12)	---
Exceptional Item (F&F Depn. reversal)	(8.67)	---	---
<b>Net Profit</b>	<b>464.28</b>	<b>429.60</b>	8.07

# Income & Expenses Analysis (Q-o-Q)

(₹. in crore)

Particulars	Quarter ended		Y-o-Y Growth (%)	Quarter Ended Dec-14	Seq. Growth (%)
	Mar-15	Mar-14			
Interest earned	1327.82	1322.74	0.38	1364.66	(2.70)
Interest expended	930.44	974.41	(4.51)	973.59	(4.43)
<b>Net Interest Income</b>	<b>397.38</b>	348.33	14.08	391.07	1.61
Other Income	146.15	145.45	0.47	116.43	25.52
Profit on Investment	33.64	0.26	---	30.71	9.54
<b>Operating Revenue</b>	<b>577.17</b>	494.04	16.82	538.21	7.24
<b>Operating expenses</b>	<b>317.17</b>	284.75	11.39	275.52	15.12
Employee cost	157.77	147.95	6.64	139.79	12.86
Other expenses	159.40	136.80	16.52	135.73	17.44
<b>Operating Profit</b>	<b>260.00</b>	209.29	24.22	262.69	(1.03)
<b>Provisions</b>	<b>194.83</b>	110.03	77.07	106.15	83.54
<b>Profit Before Tax</b>	<b>65.17</b>	99.26	(34.34)	156.54	(58.37)
Provision for Taxes	(63.99)	(20.33)	214.90	42.66	--
Exceptional Item	(8.67)	--	--	--	--
<b>Net Profit</b>	<b>137.83</b>	119.59	15.25	113.88	21.03

# Provisions & Contingencies

(₹. in crore)

Particulars	Year Ended		Quarter Ended		Qtr
	Mar-15	Mar-14	Mar-15	Dec-14	Mar-14
<b>NPA</b>	<b>467.03</b>	<b>189.47</b>	<b>121.92</b>	150.50	32.10
<b>Standard Assets</b>	<b>29.78</b>	<b>40.07</b>	<b>18.12</b>	4.17	20.16
<b>Restructured Advances</b>	<b>53.63</b>	<b>5.93</b>	<b>37.70</b>	3.77	(20.50)
<b>Unhedged Foreign Currency exposure</b>	<b>4.00</b>	<b>0.00</b>	<b>3.00</b>	0.00	0.00
<b>Others</b>	<b>12.65</b>	<b>(6.40)</b>	<b>(0.35)</b>	0.12	(4.97)
<b>Investments</b>	<b>(106.58)</b>	<b>213.24</b>	<b>(5.56)</b>	(52.41)	83.24
<b>Wage Arrears</b>	<b>20.00</b>	--	<b>20.00</b>	--	--
<b>Total Provisions (Other than Tax)</b>	<b>480.51</b>	<b>442.31</b>	<b>194.83</b>	<b>106.15</b>	<b>110.03</b>
<b>Provision for Tax</b>	<b>7.17</b>	<b>(34.12)</b>	<b>(63.99)</b>	42.66	(20.33)
<b>Total Provisions</b>	<b>487.68</b>	<b>408.19</b>	<b>130.84</b>	<b>148.81</b>	<b>89.70</b>

# CRAR (Basel III)

(₹. in crore)

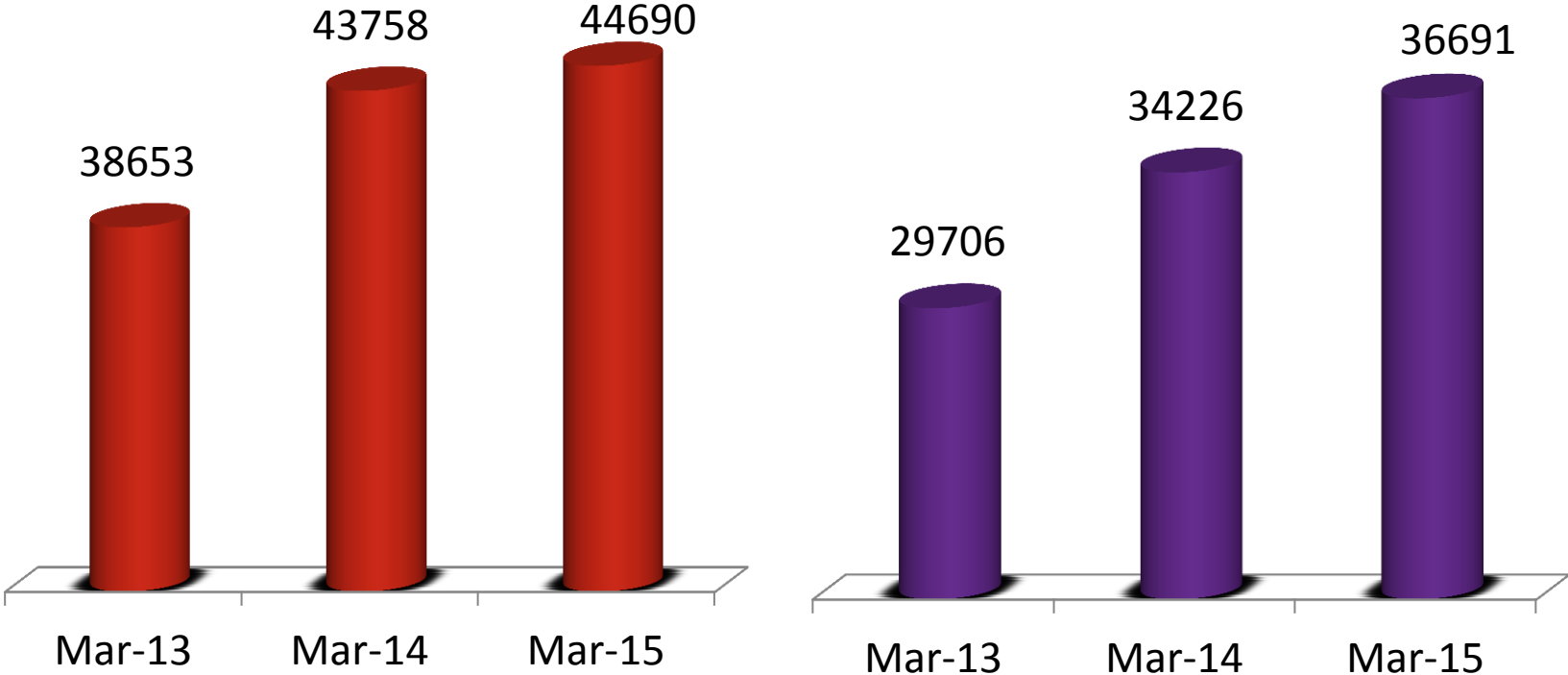
Particulars	Mar-15	Dec-14	Sep-14	Jun-14	Mar-14
<b>Tier I Capital</b>	<b>4185.76</b>	3,941.78	3,935.15	3,288	3,230
<b>Tier II Capital</b>	<b>325.94</b>	281.82	277.65	267	270
<b>Tier (I + II)</b>	<b>4511.70</b>	4,223.60	4,212.80	3,555	3,500
<b>Total Risk Weighted Assets</b>	<b>30,865.51</b>	30,136.60	29,243.37	28,463	27,787
<b>Tier I – CRAR (%)</b>	<b>13.56%</b>	13.08%	13.46%	11.55%	11.62%
<b>Tier II – CRAR (%)</b>	<b>1.06%</b>	0.93%	0.95%	0.94%	0.98%
<b>CRAR (%)</b>	<b>14.62%</b>	14.01%	14.41%	12.49%	12.60%

## CRAR (Basel II)

- As per Basel II, CRAR works out to 14.63%, as on Mar 31, 2015. It was 12.77% as on Mar 31, 2014.

# Deposits & Advances

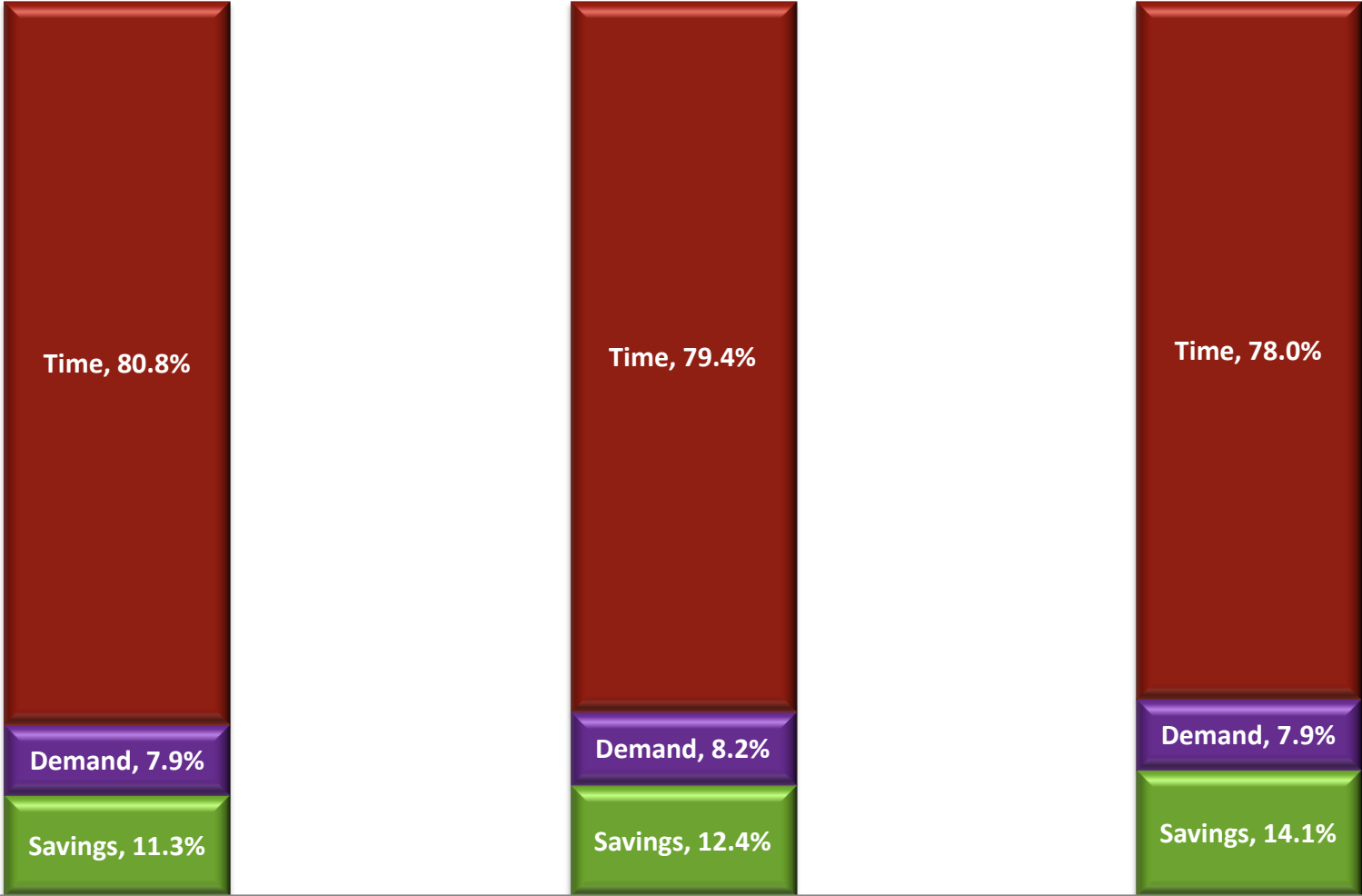
(Rs. in crore)



■ Deposits

■ Advances

# Deposit Mix



Mar-13

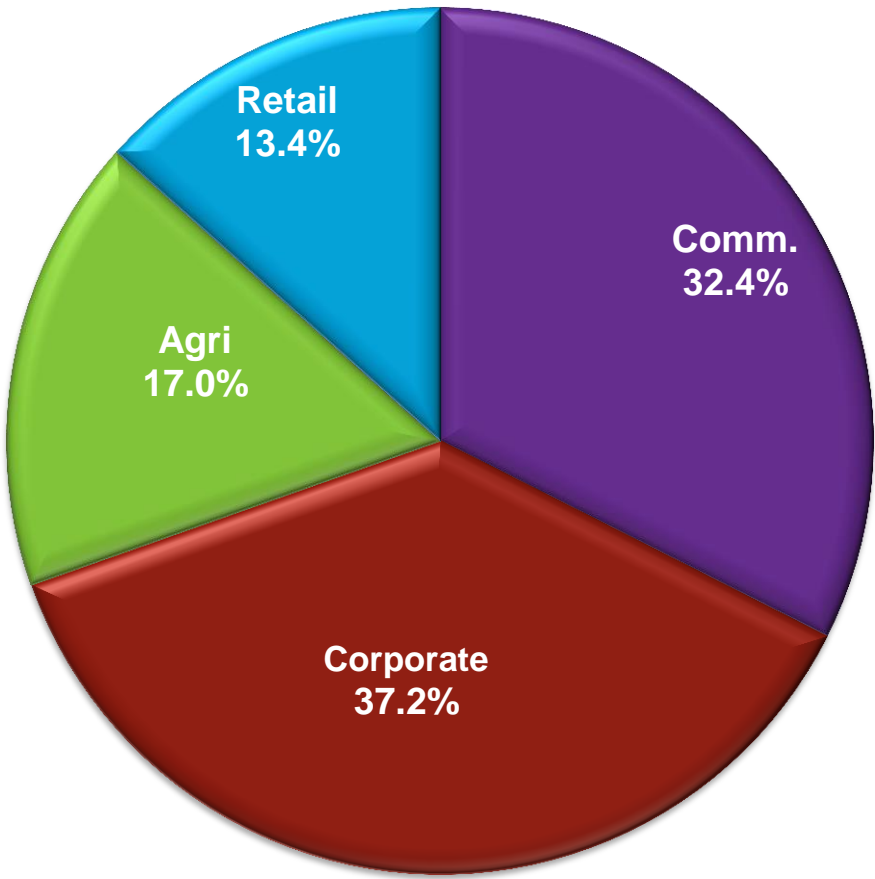
Mar-14

Mar-15

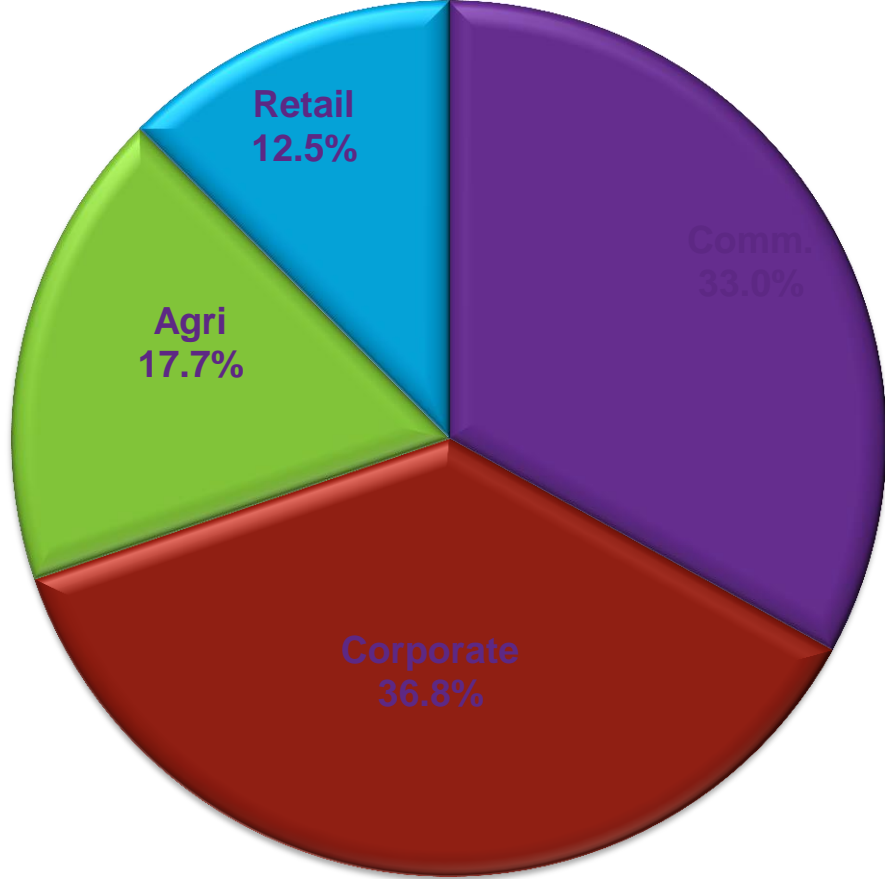


# Advance Mix

Mar-15



Mar-14



# Advances – Category wise

Particulars	Amount (Rs. in crore)		% to Total Advance		Growth	
	Mar-15	Mar-14	Mar-15	Mar-14	Amount	%
MANUFACTURING SECTOR	12,558	12,026	34.2	34.9	532.00	4.42
JEWEL LOAN	7,060	8,006	19.2	23.3	(946.00)	(11.82)
Personal Segment Loans @	4,743	4,141	12.9	12.0	602.00	14.54
TRADING	4,812	3,909	13.1	11.4	903.00	23.10
BILLS	2,010	2,112	5.5	6.1	(102.00)	(4.83)
NBFC	968	833	2.6	2.4	135.00	16.21
OTHER EXPOSURES*	4,540	3,399	12.4	9.9	1141.00	33.57
<b>TOTAL ADVANCES</b>	<b>36,691</b>	<b>34,425</b>	<b>100.0</b>	<b>100.0</b>	<b>2266.00</b>	<b>6.58</b>

@ Vehicle, Housing, Deposit loans

\*includes Commercial Real estate, Capital Market exposure and Loans given other than to industry, like short term loans, Cash credit & over draft etc

# Manufacturing Sector- Breakup

INDUSTRY	Amount (Rs. in crore)		% to Total Advance		Growth	
	Mar-15	Mar-14	Mar-15	Mar-14	Amount	%
INFRASTRUCTURE	3,422	3,164	9.3	9.2	258	8.15
TEXTILES	2,771	2,595	7.6	7.5	176	6.78
BASIC METAL & METAL PRODUCTS	1,459	1,597	4.0	4.6	(138)	(8.64)
FOOD PROCESSING	1,317	1,134	3.6	3.3	183	16.14
CHEMICALS & CHEMICALS PRODUCTS	641	719	1.7	2.1	(78)	(10.85)
ALL ENGINEERING	499	424	1.4	1.2	75	17.69
GEMS & JEWELLERY	378	366	1.0	1.1	12	3.28
TRANSPORT EQUIPMENTS	380	313	1.0	0.9	67	21.41
RUBBER, PLASTIC & THEIR PRODUCTS	284	250	0.8	0.7	34	13.60
MINING & QUARRYING	210	213	0.6	0.6	(3)	(1.41)
WOOD & WOOD PRODUCTS	221	198	0.6	0.6	23	11.62
CONSTRUCTION	307	281	0.8	0.8	26	9.25
PAPER & PAPER PRODUCTS	123	97	0.3	0.3	26	26.80
CEMENT & CEMENT PRODUCTS	82	91	0.2	0.3	(9)	(9.89)
BEVERAGES & TOBACCO	77	91	0.2	0.3	(14)	(15.38)
PETROLEUM	0	26	0.0	0.1	(26)	(100.00)
GLASS & GLASSWARE	5	5	0.0	0.0	0	0.00
LEATHER & LEATHER PRODUCTS	11	4	0.0	0.0	7	175.00
OTHER INDUSTRIES	371	458	1.0	1.3	(87)	(19.00)
<b>Total INDUSTRY EXPOSURE</b>	<b>12,558</b>	<b>12,026</b>	<b>34.2</b>	<b>34.9</b>	<b>532</b>	<b>4.42</b>

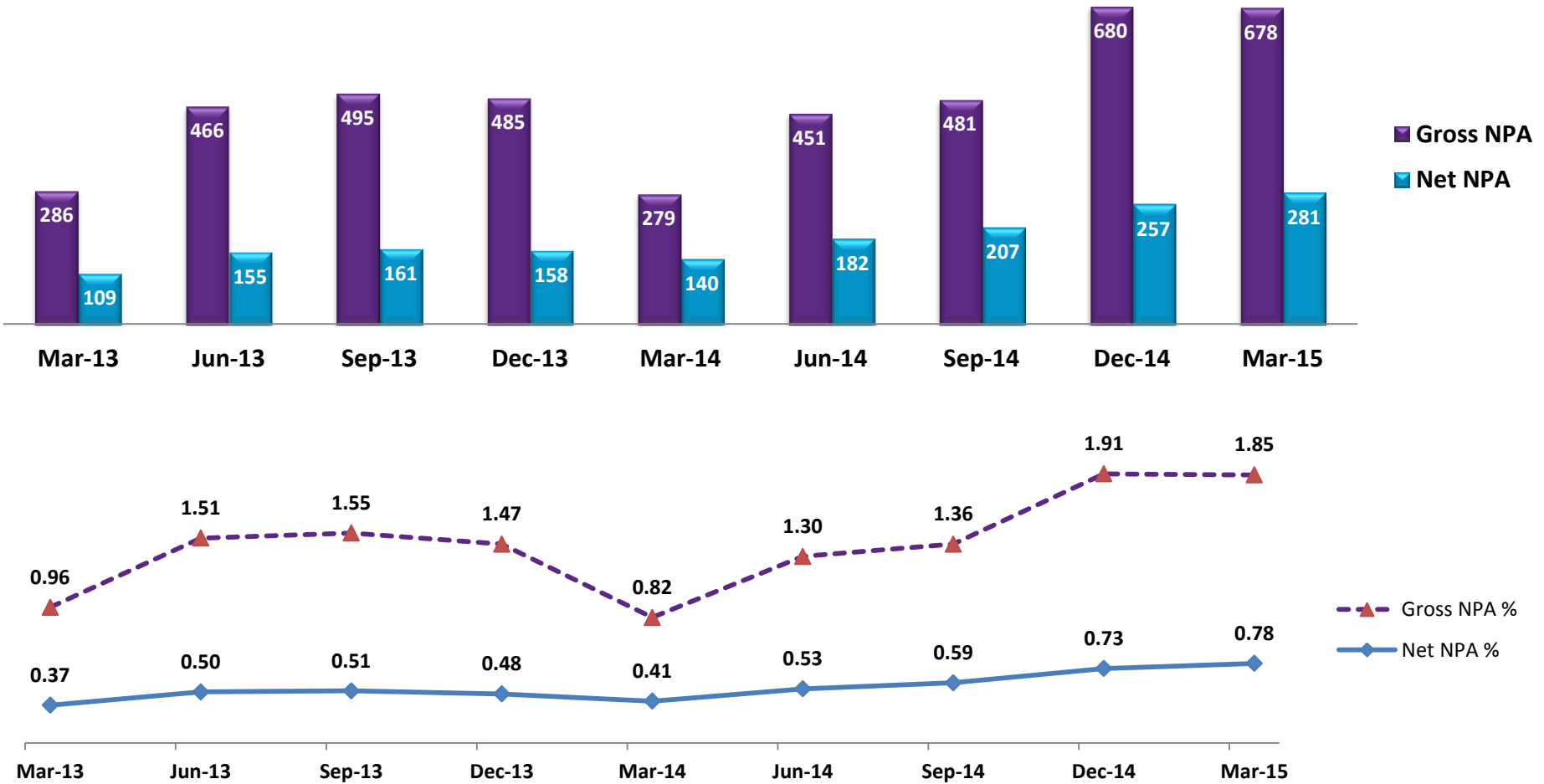
# Infrastructure Advances

INFRASTRUCTURE	Amount (Rs. in crore)		% to Total Advance		Growth	
	Mar-15	Mar-14	Mar-15	Mar-14	Amount	%
Power	1,429	1,409	3.9	4.1	20	1.42
Road	378	342	1.0	1.0	36	10.53
Telecommunication	50	72	0.1	0.2	(22)	(30.56)
Infra Others	1,566	1,341	4.3	3.9	225	16.78
<b>TOTAL</b>	<b>3,423</b>	<b>3,164</b>	<b>9.3</b>	<b>9.2</b>	<b>259</b>	<b>8.19</b>

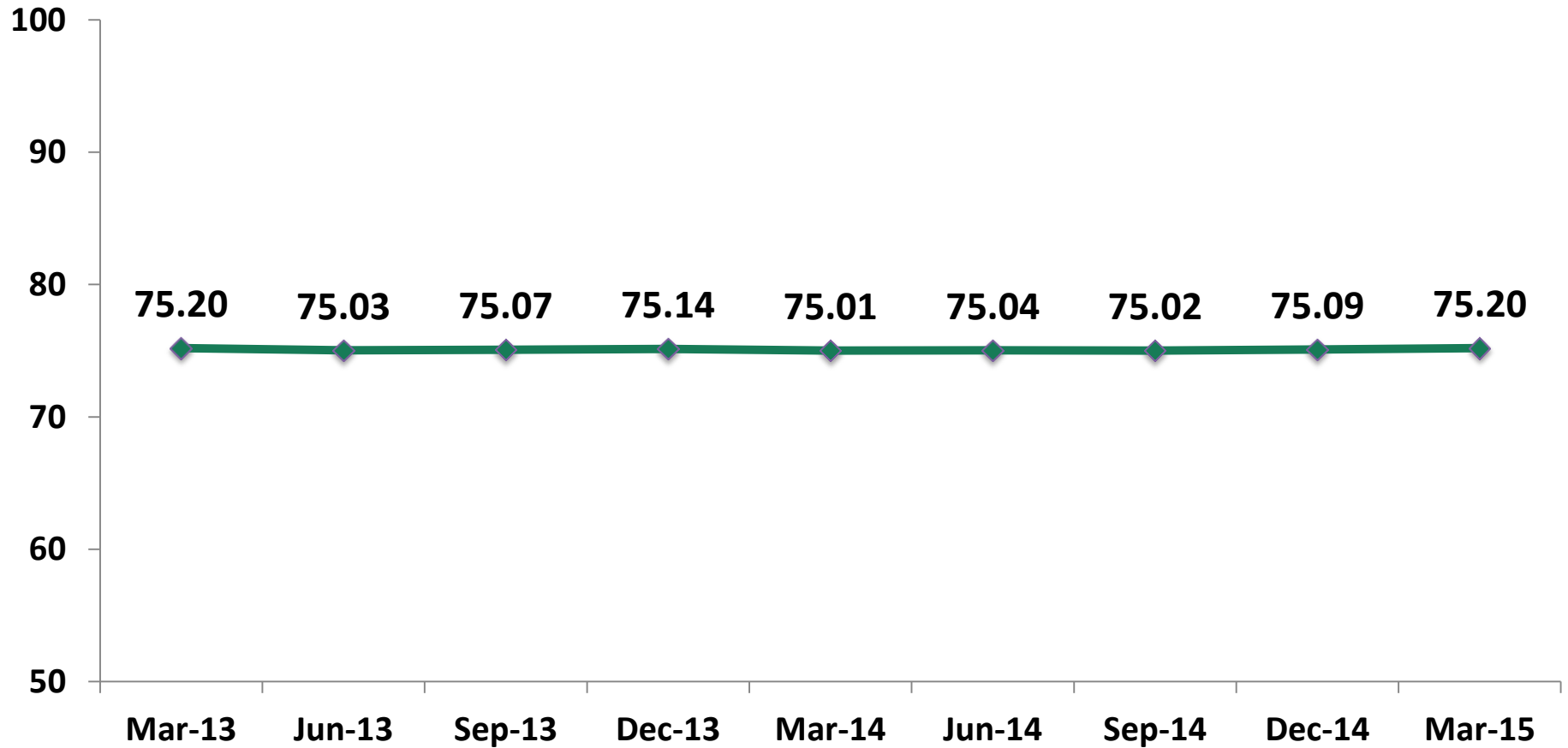
Power - Sector wise	Mar-15	Mar-14
GOVERNMENT	1,069	927
PRIVATE	359	482
<b>TOTAL</b>	<b>1,429</b>	<b>1,409</b>

# Gross NPA & Net NPA

(₹. in crore)



# Provision Coverage Ratio (%)



# Sector wise Restructured Advances

Sl. NO	SECTOR	2014-15		2013-14	
		AMOUNT	(%) to total Restructured Advances	AMOUNT	(%) to total Restructured Advances
1	Agriculture	23.01	1.18	13.81	0.99
2	Iron and Steel	322.12	16.58	123.75	8.90
3	Infrastructure	890.43	45.83	599.19	43.11
4	Textiles	276.43	14.23	266.51	19.18
5	Housing Loan	2.13	0.11	2.20	0.16
6	Auto Loans	2.17	0.11	0.49	0.04
7	Educational Loan	2.10	0.11	2.54	0.18
8	Real Estate	4.56	0.24	0.84	0.06
9	Others	419.80	21.61	380.55	27.38
<b>TOTAL</b>		<b>1942.75</b>	<b>100.00</b>	<b>1389.88</b>	<b>100.00</b>
<b>% to Total Advance</b>		<b>5.29%</b>		<b>4.06%</b>	

# Movement of Restructured Advances

Particulars	Apr-14 to Mar-15		Jan-15 to Mar-15	
	No. of A/cs	Amount (Rs. in crore)	No. of A/cs	Amount (Rs. in crore)
Restructured accounts at the beginning of the period - [A]	181	1389.88	208	1676.50
Addition during the period - [B]	97	774.29	29	368.15
Addition of facilities in existing restructured A/Cs - [C]		147.88		70.89
Addition through upgradation from NPA [D]		0.00	2	0.24
Accounts closed during the period - [E]	17	172.15	5	76.12
Accounts ceases to attract higher provision (upgradation)– [F]	31	66.84	6	15.32
Amount recovered during the period – [G]		14.66		14.75
Accounts slipped into NPA during the period - [H]	33	115.64	31	66.84
Restructured accounts as on 31.03.2015 <b>A+B+C+D-(E+F+G+H)</b>	<b>197</b>	<b>1942.75</b>	<b>197</b>	<b>1942.75</b>

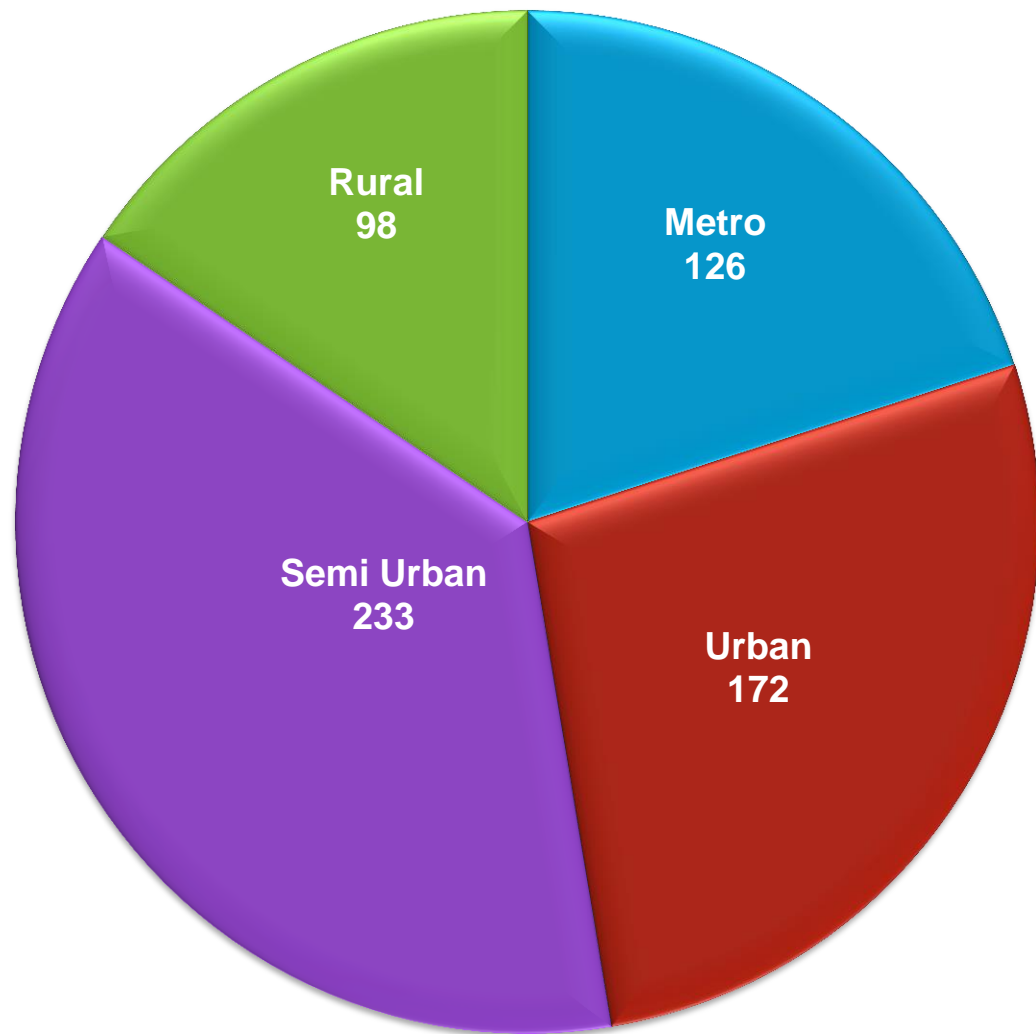


# Network and Human Resources

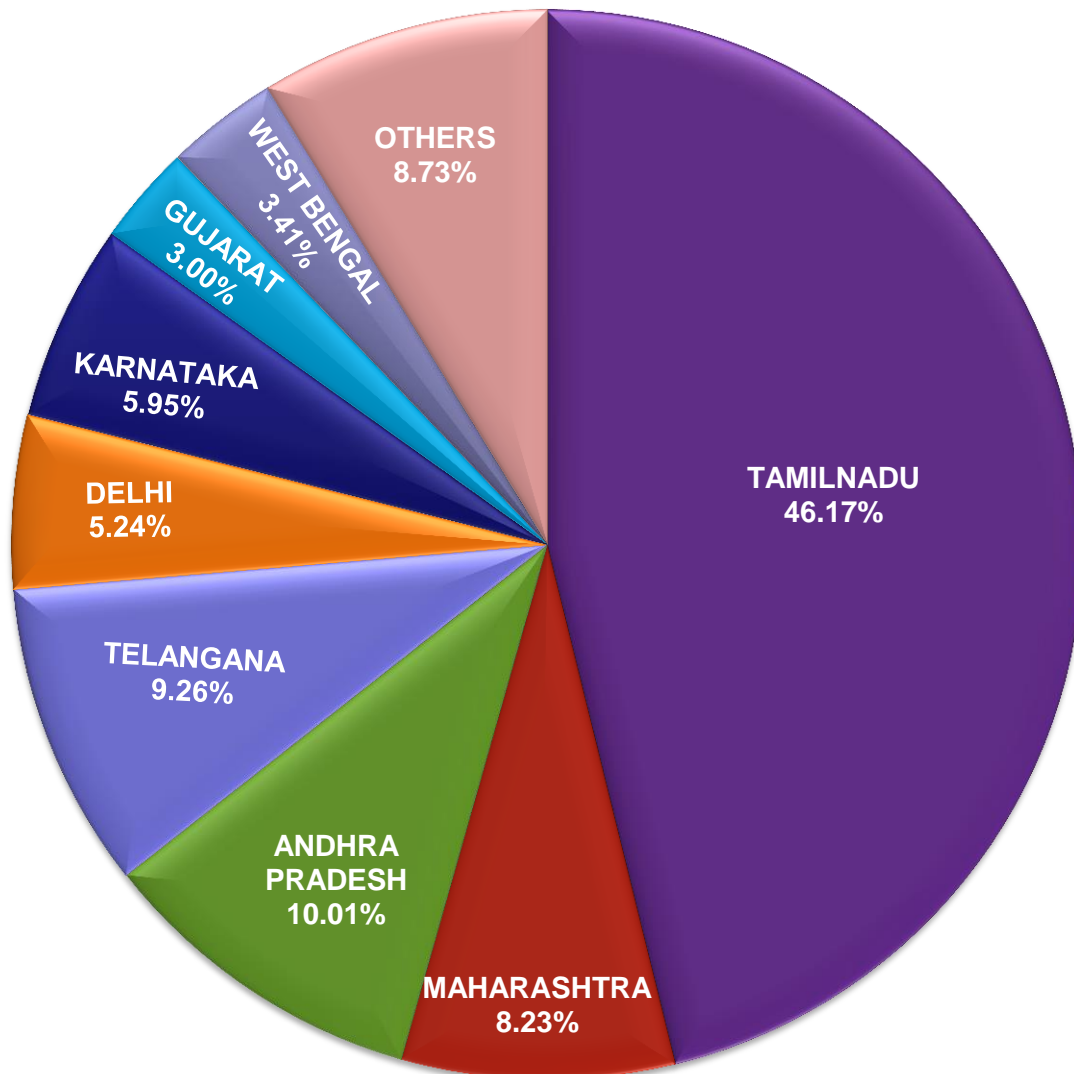
Particulars	Mar 09	Mar 10	Mar 11	Mar 12	Mar 13	Mar 14	Mar 15
No of Branches	312	335	369	451	551	572	629
No of ATMs	324	376	488	825	1276	1616	1645
No of Employees	3941	4175	4574	5673	6730	7340	7197

# Network of 629 Branches

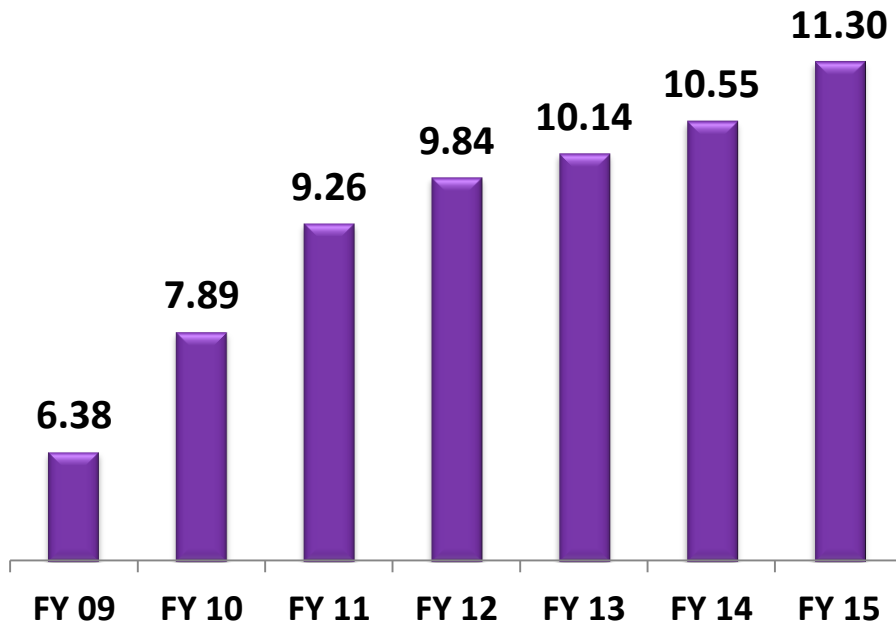
STATE	Mar 14	Mar 15
TAMILNADU	295	335
AP	122	86
TELANGANA		47
KARNATAKA	38	41
MAHARASHTRA	26	26
GUJARAT	15	15
WEST BENGAL	14	14
KERALA	14	15
DELHI	12	12
PUNJAB	7	7
UTTARPRADESH	6	6
ORISSA	5	5
HARYANA	4	4
PONDICHERY	4	6
M.P.	3	3
RAJASTHAN	2	2
JHARKHAND	2	2
CHANDIGARH	1	1
CHATTISGARH	1	1
GOA	1	1
<b>Total</b>	<b>572</b>	<b>629</b>



# State wise Contribution - Total Business

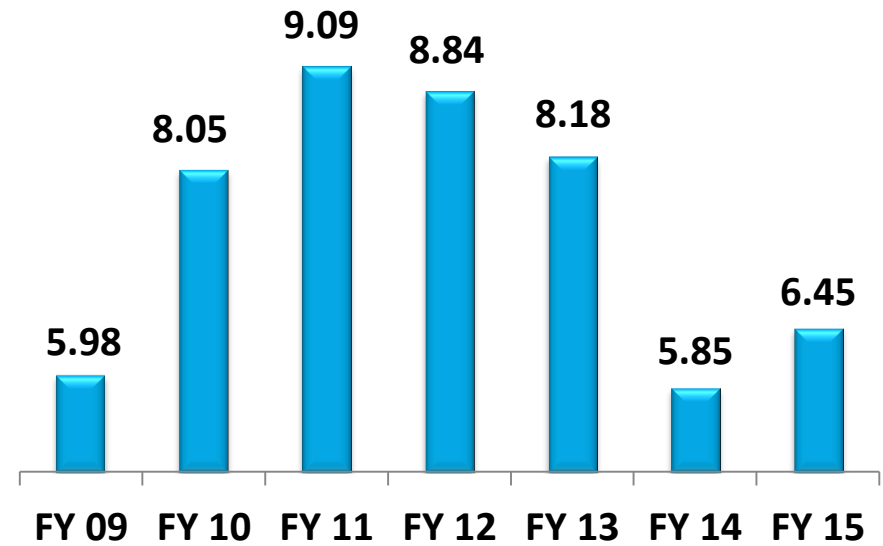


## Business Per Employee



(Rs. in crore)

## Profit Per Employee



(Rs. in Lakhs)

# Awards and Recognitions – 2014-15

- ✓ Master Card payments Strategy Workshop, Goa 2014 – Karur Vysya Bank received the **Innovation Award for implementation of RFID enabled Debit Card Program**. (June 2014).
- ✓ **“Best Bank Award for Business Intelligence Initiatives among Small Banks”** by The Institute for Development and Research in Banking Technology (IDRBT) on 15th October 2014 in the IDRBT-Banking Technology Excellence Awards 2013-14 from the Hon’ble RBI Governor Shri. Raghuram Rajan. IDRBT has recognized and awarded our Bank consecutively for last 6 years.
- ✓ **“EDGE 2014 Award for managing IT Security”** by **Information Week** magazine for the use of IT for maximizing business impact.

# Awards and Recognitions – 2014-15

- ✓ National Payments Excellence Awards 2014 – **Runner Up in Mid Sized Banks Category** in recognition of excellent performance in National Financial Switch (NFS) ATM Network.
- ✓ KVB has been awarded in the 6th Banking Excellence Awards 2014 constituted by The State Forum of Bankers' Clubs (Kerala) as the **SECOND BEST BANK OF NATIONAL LEVEL UNDER PRIVATE SECTOR.**
- ✓ KVB has been provided the **BEST TECH SAAVY BANK-** Runner Up award in MSME Banking Excellence Awards- 2014 constituted by Chamber of Indian Micro Small & Medium Enterprises (CIMSME).

# A Decade of Progress

Year	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
<b>Paid up Capital</b>	17.98	49.49	53.94	53.95	54.44	94.49	107.18	107.18	107.18	121.63
<b>Reserves</b>	853.65	1013.67	1136.06	1296.21	1565.54	2020.05	2601.04	2978.01	3219.16	4124.40
<b>Owned funds</b>	871.63	1063.16	1190.00	1350.16	1619.98	2114.54	2708.22	3085.19	3326.34	4246.03
<b>CRAR - Basel II</b>	-	-	-	14.92%	14.49%	14.41%	14.33%	14.41%	12.77%	14.63%
<b>Basel III</b>	-	-	-	-	-	-	-	-	12.60%	14.62%
<b>Deposits</b>	7577	9340	12550	15101	19272	24722	32112	38653	43758	44690
<b>Advances</b>	5701	7194	9569	10563	13675	18052	24205	29706	34226	36691
<b>Investments</b>	2298	2874	3526	4716	6649	7776	10581	13869	13445	12833
<b>Total Income</b>	771	987	1289	1711	2005	2482	3621	4695	5680	5977
<b>Net Profit</b>	135	160	208	236	336	416	502	550	430	464
<b>Dividend</b>	120%	100%	120%	120%	120%	120%	140%	140%	130%	(*)130%
<b>Branches</b>	238	269	288	312	335	369	451	551	577	629
<b>EPS (Rs.)</b>	28.29	32.80	38.62	43.71	62.23	44.90	46.81	51.35	40.08	39.86
<b>Return on Assets</b>	1.65%	1.53%	1.63%	1.49%	1.76%	1.71%	1.56%	1.35%	0.86%	0.88%
<b>Book Value(Rs.)</b>	484.80	197.09	220.61	250.25	297.60	200.33	252.68	287.85	308.91	338.44
<b>No of Employees</b>	2908	3286	3580	3941	4175	4574	5673	6730	7340	7197

\* Proposed Dividend

THANK YOU