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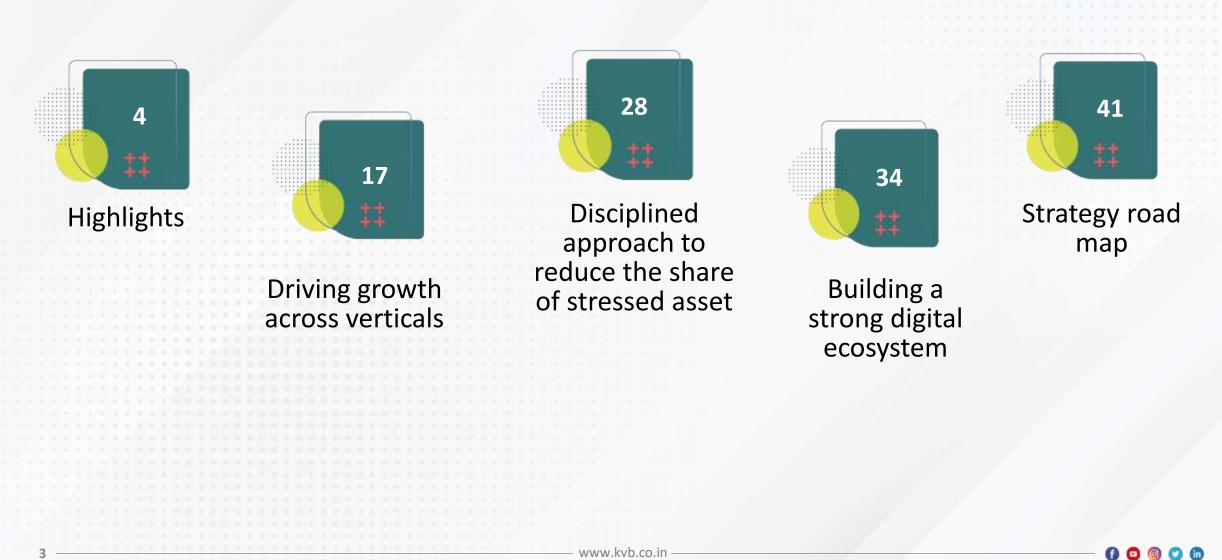
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## Contents



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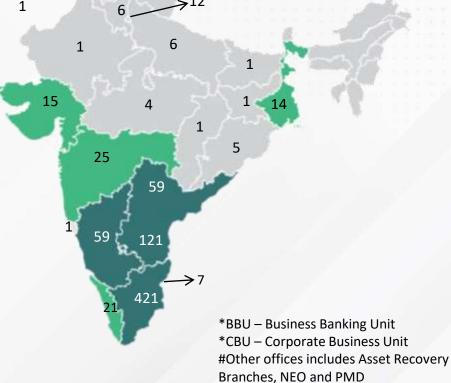
## Strong presence in India's fast growing hinterland



Category		31.03.21	31.03.20	31.03.19
Branches		780	779	778
ATM's + Cash Recyclers		2,236	2,224	2,179
Category	No. of Branches	BBU*	CBU*	Other Offices#
Metro	201	9	9	7
Urban	155	4		
Semi Urban	297	2		
Rural	127			
Total	780	15	9	7

excellence the

differentiator



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Rural

20%

38%

## **Awards**



2020 Innovative Best Practice in Service Excellence by CII – Digital Transformation DX Summit Best Practice in Digital Transformation 2020

2021 Best use of IT & Data Analytics – Runner Up by IBA Banking technology Awards, 2021 2021 Best IT Risk & Cyber Security Initiatives – Runner up by **IBA Banking technology Awards,** 2021



2020 Best Digital Banking Solution of the year by Kamikaze Payments & Cards Awards 2020 Automation of file uploading process - GEFU process through RPA Bot by **Uipath** Automation **Excellence Awards, 2020** 



2021 Third Best Branch in Kerala State under the Old Private Sector Bank category - Ernakulam Palarivottom Branch by State Forum of Bankers' Clubs, Kerala



2021 Skoch BFSI Silver Award for Digital Solutions including Lending, Mobile Banking & Video KYC By Skoch

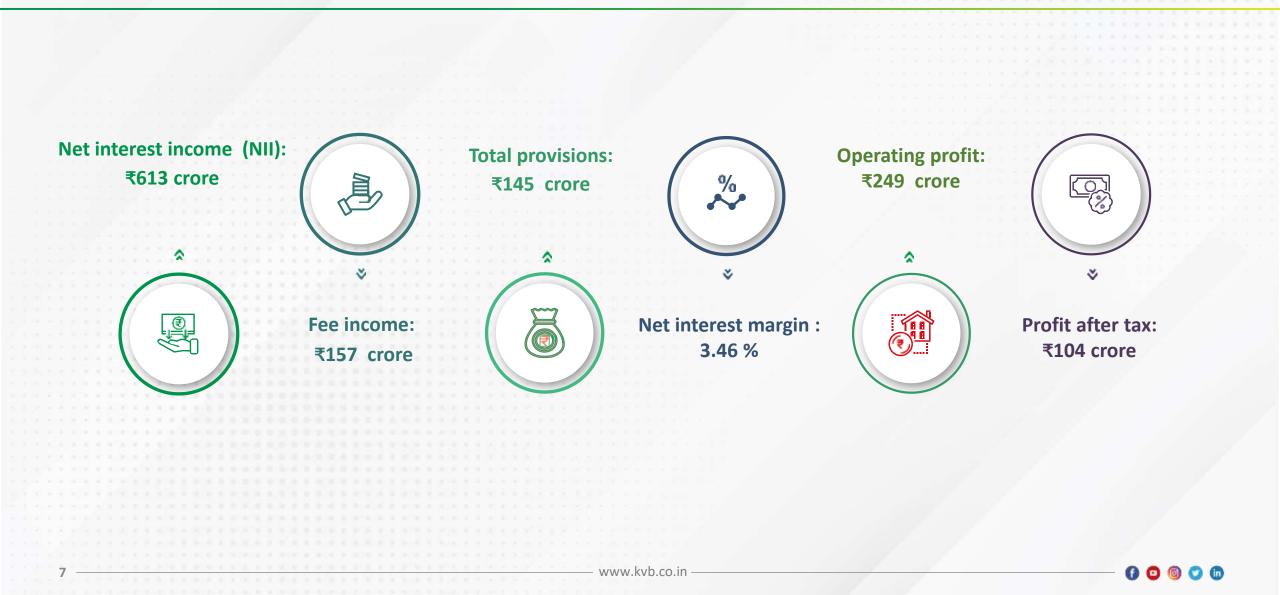
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# Quarter

# in focus

## **Highlights Q4 FY2021**





## **Key Performance Indicators - KPIs**



Particulars	Mar 21 (Q4)	Mar 20 (Q4)	Growth (YoY)	Dec 20 (Q3)	Sep 20 (Q2)	Jun 20 (Q1)
Net interest income	613	591	4	584	601	562
Operating profit	249	500	(50)	257	449	474
Net profit	104	84	24	35	115	106
Advances	52,820	48,516	9	52,113	49,613	48,617
Deposits	63,278	59,075	7	62,089	61,122	60,065
NIM(%)	3.46	3.46	-	3.29	3.47	3.36
ROA(%)	0.55	0.49	0.06	0.19	0.63	0.59
GNPA(%)	7.85	8.68	(0.83)	7.37	7.93	8.34
NNPA(%)	3.41	3.92	(0.51)	2.55	2.99	3.44
PCR(%)	72.70	68.90	3.80	77.35	75.19	72.74

## **Key Performance Indicators - KPIs**

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Particulars	Mar 21 (12 months)	Mar 20 (12 months)	Growth (YoY)
Net interest income	2,360	2,348	-
Operating profit	1,429	1,761	(19)
Net profit	359	235	53
Advances	52,820	48,516	9
Deposits	63,278	59,075	7
NIM(%)	3.40	3.44	(0.04)
ROA(%)	0.49	0.32	0.17
GNPA(%)	7.85	8.68	(0.83)
NNPA(%)	3.41	3.92	(0.51)
PCR(%)	72.70	68.90	3.80

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## Healthy capitalisation and liquidity Levels

+

- CRAR stood at 18.98% and CET 1 to 16.95%
- Risk Weighted Assets (RWA)/Total assets at ~53%

\* Above figures for March 31, 2021

## **Profit & Loss Statement**



Destinution		Quarter		12 months			
Particulars —	Mar 21	Mar 20	YoY (%)	Mar 21	Mar 20	YoY (%)	
Net Interest Income	613*	591	4	2,360*	2,348		
Other Income	216	347	(38)	1,057	1,155	(8)	
- Fee income	157	159	(1)	548	658	(17)	
- Others	59	188	(69)	508	497	2	
Total Income	828	938	(12)	3,416	3,503	(2)	
Operating Expenses	579	438	32	1,987	1,742	14	
- Employee expense	351#	215	64	1,154	857	35	
- Other operating expense	228	223	2	833	885	(6)	
Operating Profit	249	500	(50)	1,429	1,761	(19)	
Provisions	71	429	(83)	895	1,489	(41)	
Credit Related	364	348	5	771	1,364	(43)	
Investment Related	63	27	133	157	76		
Others	(356)	54	· · · · · · · · · · · · · · · · · · ·	(33)	49	-	
Covid 19	(301)	47		(47)	47	-	
11 <sup>th</sup> BPS	(62)	672685-68276	11 (11 <u>1</u>	-	-	-	
Others	7	7		14	2		
Profit Before Tax	178	71	151	534	272	96	
Тах	74	(13)		175	37	-	
Net Profit	104	84	24	359	235	53	

\*Includes reversal of

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a) Rs.25 crore towards refund on 'interest on interest' as per Honourable Supreme Court's order; and

b) Rs.15 crore for interest capitalization on moratorium accounts

# Includes Rs. 62 crore provided during Dec 20 and expensed in current quarter

## Fee & Other Income

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		Quarter			12 months	
Particulars –	Mar 21	Mar 20	YoY (%)	Mar 21	Mar 20	YoY (%)
TOTAL NON-INT. INCOME	216	347	(38)	1,057	1,155	(8)
- Fee Income	157	159	(1)	548	658	(17)
- Investment trading profit	2	137	-	355	340	4
- Forex Income	10	10	-	32	37	(14)
- Others*	47	41	15	122	132	(8)
Recoveries from written off a/c's	15	1	-	30	9	- 197
Recovery of expenses	8	7	14	18	20	(10)
Minimum balance violation charges	14	15	(7)	45	61	(26)
Remittance amend charges	3	3	-	10	12	(17)
<ul> <li>Profit/(loss) on sale of land, building, other assets etc.</li> </ul>	-		-	-	(12)	-

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## **Key Ratios**



Deutieuleus	Qua	rter	12 m	onths
Particulars —	Mar 21	Mar 20	Mar 21	Mar 20
Cost of Deposits (%)	4.63	5.55	4.96	5.76
Yield on Advances (%)	8.52	9.45	8.93	9.63
Yield on Funds (%)	7.42	8.25	7.67	8.48
Cost of Funds (%)	4.65	5.59	4.99	5.80
Net Interest Margin (%)	3.46	3.46	3.40	3.44
Cost to income (%)	69.87	46.68	58.16	49.73
Cost to income (%) (*)	59.41	46.48	50.38	49.73
Return on asset (%)	0.55	0.46	0.49	0.32
Return on equity (%)	6.00	5.07	5.16	3.56
EPS (Rs.)^	1.31	1.05	4.50	2.94
Book value (Rs.)	87.07	82.57	87.07	82.57

\*Excl. one off - 11<sup>th</sup> BPS, interest reversal on FITL and provision for interest on interest refund

^ EPS not annualized for the quarter

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## **Balance Sheet**



Particulars	Mar 21	Mar 20	YoY (%)
Capital & Liabilities		la servicia de la companya de la com La companya de la comp	1101020000000
Capital	160	160	
Reserves and Surplus	6,800	6,440	6
Deposits	63,278	59,075	7
Borrowings	2,528	1,184	• • • • • • • • • • • • • • • • • • •
Other Liabilities and Provisions	1,857	1,419	31
Total	74,623	68,278	9
Assets			
Cash and Balances with RBI	3,124	2,733	14
Balances with Banks	3,196	1,660	
Investments (Net)	16,019	15,762	2
Advances (Net)	50,364	46,098	9
Fixed Assets	539	587	(8)
Other Assets	1,381	1,438	(4)
Total	74,623	68,278	9

## **Provisions and Contingencies**



Ducytoton for	Qu	arter	12 m	onths
Provision for —	Mar 21	Mar 20	Mar 21	Mar 20
NPA	292	354	634	1,356
Standard Assets	1	(4)	6	3
Restructured Advances	11	(2)	72	4
Other credit related item	59	-	59	n a companya da ana ana ana ana ana ana ana ana ana
Others (incl. NPI)	(341)	55	(14)	85
NPI	15	1	19	36
Covid - 19 provision	(301)	47	(47)	47
11 <sup>th</sup> BPS	(62)		-	-
Fraud and others	7	7	14	1
Investment Depreciation	48	26	138	40
Total Provisions (excl. Tax)	71	429	895	1,489
Tax Expense	74	(13)	175	37
Total Provisions	145	416	1,070	1,526

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## **Optimising cost of borrowings**



Effective allocation of capital sourced at low cost has enabled the bank to deliver decent returns.

A resilient digital infrastructure and a rising digital presence has enabled the bank strengthen its profitability.

### Declining cost of deposits and cost of funds

Particulars	Qua	rter	<b>12 m</b>	onths
Particulars	Mar 21	Mar 20	Mar 21	Mar 20
Cost of Deposits (%)	4.63	5.55	4.96	5.76
Cost of Funds (%)		5.59	4.99	5.80

Particulars	Mar 21	Mar 20	Mar 19	Mar 18
	34	31	30	29
Average CASA (%)	33	30	29	28

## **Capital to Risk Weighted Assets Ratio (CRAR)**



Pai	rticulars			Mar 21		Mar 20		Dec	20
Basel III			· · · ·						
CRAR %				18.98		17.17		18.5	2
Total capital				7,515		7,202		7,21	.1
	Tie	r I capital		6,711		6,404		6,40	9
	Tier	II capital		803		798		802	2
RWA				39,598		41,948	<u>/                                     </u>	38,94	46
	C	redit risk		32,003		34,127		31,60	03
	Operat	ional risk		6,005		5,736		6,00	5
	M	arket risk		1,590		2,085		1,33	57
12.54%	14.43%	16.00%	17.17%	18.98% 2.03%			RWA/to	tal asset	
0.69%	0.51%	1.72%	1.90%	2.05%		66%	63%	61%	53%
11.85%	13.92%	14.28%	15.27%	16.95%					
Mar 17	Mar 18	Mar 19	Mar 20	Mar 21		Mar 18	Mar 19	Mar 20	Mar 21
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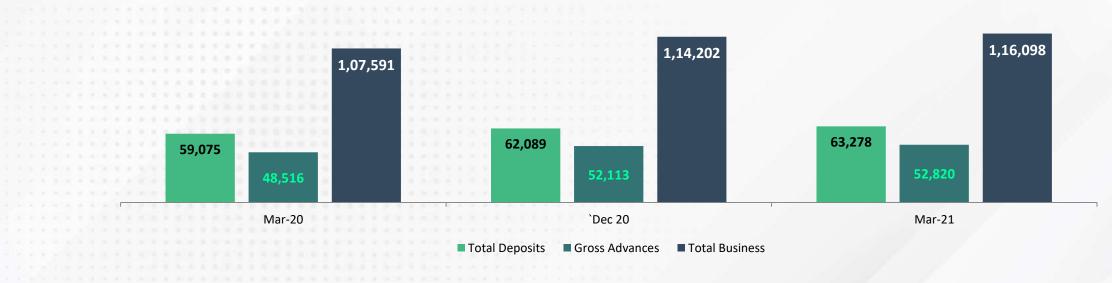


## across verticals

## **Business – growing sequentially**



Parameter	Mar 21	Mar 20	YoY %
Total Deposits	63,278	59,075	7
Gross Advances	52,820	48,516	9
Advances (ex-IBPC)	52,820	47,716	11
Total Business	1,16,098	1,07,591	8





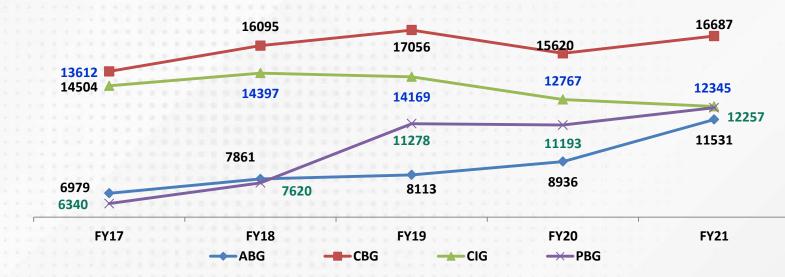
## **Growing our books responsibly**

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A strong capital base, high levels of liquidity, and diversified advances provide a solid foundation for an attractive and sustainable return on capital to shareholders.

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Particulars	Mar 21	Mar 20	Y-o-Y Growth %
Agriculture	11,531	8,936	29
Retail (Personal Banking)	12,257	11,193	10
Commercial	16,687	15,620	7
Corporate	12,345	12,767	(3)
Gross Advances	52,820	48,516	9



#### Segments

ABG – Agri CBG – Commercial (<= Rs. 25 crore) CIG – Corporate (> Rs. 25 crore) PBG – Personal

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## **Driving growth across verticals**



### Agriculture

Category	Amount	Percentage
Secured Advances	11,274	97.77%
Gold Ioan	10,703	
Others	571	
Unsecured Advances	257	2.23%
Total Advances	11,531	
<b>Financial Inclusion:-</b> Financial service to 139 ι	unbanked rural	locations through
Business Correspondents		
Accounts Opened		
Product	Numbe	r of Account

Product	Number of Account
	2,77,305
PMJDY	1,15,940

## Gold Loan portfolio (Bank as a whole)



## **Driving growth across verticals**



## **GECL (Guaranteed Emergency Credit Loan) Portfolio**

Vertical	Mar 21	Dec 20	Sep 20	Jun 20
Commercial	1,431	1,454	1,301	791
Agriculture	5	5	3	3 <u>.</u>
Corporate	721	541	212	23
TOTAL	2,157	2,000	1,516	814

Ticket size of Commercial Book



## **Corporate Loans**

22



(Rs. crore)



Consortium/MBA Sole Banking NBFC Govt/PSU





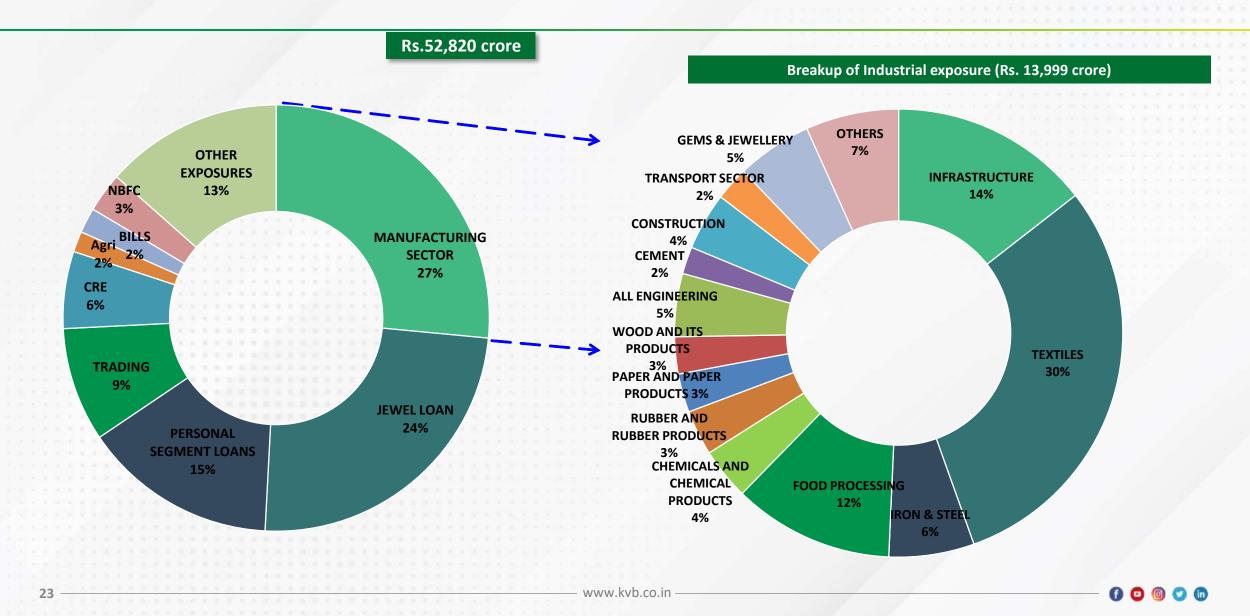
- Corporate exposure are those with limits > Rs. 25 crore
- ~68% of corporate loans are less than Rs. 100 crore
- Average ticket size Rs. 39 crore

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## **Sectoral composition**







Nature of security	31.03.21
Exposure backed by -	
Letter of Credit	268
Govt. Guarantee (Emergency Credit Line Guarantee Scheme- ECLGS)	2,157
Liquid Assets ^	13,423
Vehicles	2,585
Commodities	155
Total (1)	18,588
Exposure secured by Immovable Property (% Coverage)	
> 100%	24,290
90% to <100%	7,837
75% to <90%	1,061
50% to <75%	3,113
<50%	2,266
Total (2)	38,567
Exposure without Immovable property as security	
Corporate, Consortium, Government etc.	1,524
Unsecured Exposure	872
Total (3)	2,396
Total Risk Assets outstanding - Fund and Non Funded (1+2+3)*	59,551

^ Liquid Assets - Cash, Jewels, NSC/Insurance policies & other liquid assets

Coverage defined as (Value of Security)/Loan Principal O/s; & is based on available valuation.

## **Driving growth across verticals**



#### **Retail portfolio distribution**

Particulars	March 2021	March 2020	March 2019	March 2018	March 2017
Housing loans	5,005	4,548	3,619	2,795	2,330
Housing loans as a % overall loan book	9	9	7	6	6
Jewel loans	1,762	895	625	578	596
Jewel loans as a % overall loan book	3	2	1	1	1
Mortgage (LAP) loans	1,620	1,683	1,712	1,393	965
Mortgage (LAP) as a % overall loan book	2	3	3	3	2
Vehicle loans	1,031	989	1,044	1,017	921
Vehicle loans as a % overall loan book	3	2	2	2	2
Personal loans	516	561	424	296	316
Personal loans as a % overall loan book	1	1	1	1	1
Educational loans	178	206	235	261	266
Educational loans as a % overall loan book	-	-	-	1	1
Others loans *	2,145	2,311	3,620	1,280	946
Others loans as a % overall loan book	4	5	7	3	2
Total	12,257	11,193	11,278	7,620	6,340

#### Digital Retail Loan (ex: Jewel Loan)

Particulars	Q4 FY 2021	Q3 FY 2020	Q2 FY 2021	Q1 FY2021
Sanctioned	619	555	465	172
Disbursed	489	445	388	126

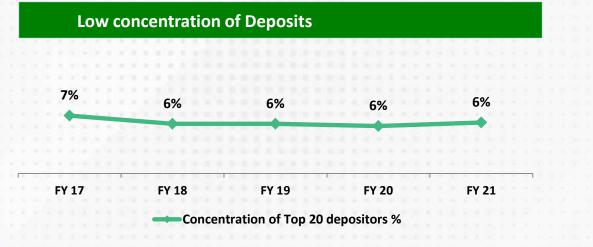
\* Includes IBPC of Rs. 500 Cr, Rs.2,050 Cr, Rs.200 Cr for March 2020, March 2019 and March 2018, respectively

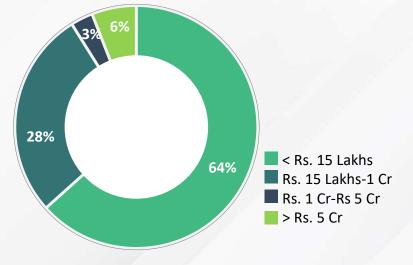
## **Retail Liability Franchise : Granular & Sticky**



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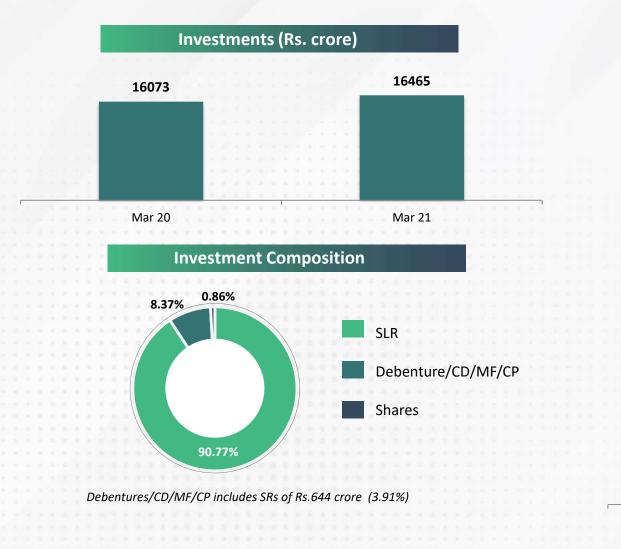


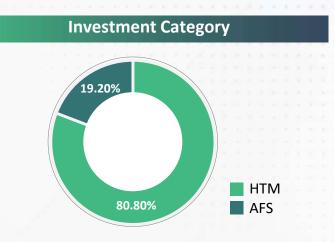


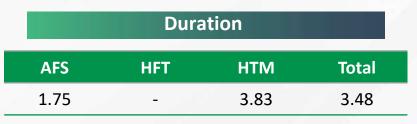
## **Investment Portfolio**

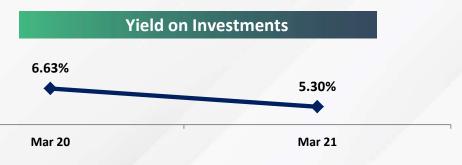


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## Disciplined approach to

reduce the share of stressed assets

## **Movement of NPA**



Particulars	Apr 20 - Mar 21	Apr 19 – Mar 20
Gross NPAs		to the term of the state of the state state and
Opening Balance	4,213	4,450
Additions during the period	959	1,602
Reductions during the period	1,029	1,839
Closing Balance	4,143	4,213
Net NPAs		
Opening Balance	1,809	2,420
Additions during the period	140	86
Reductions/write off during the period	228	697
Closing Balance	1,719	1,809
Provisions		
Opening Balance	2,351	1,961
Provision made during the period	806	1,511
Write off/Write back of excess provision	791	1,121
Closing Balance	2,366	2,351

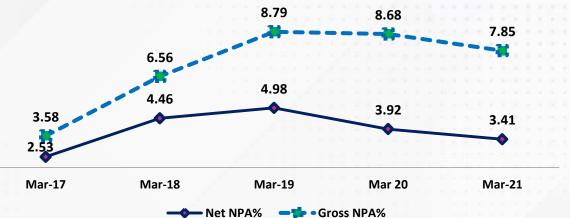
VERTICAL	Advances O/s. Mar 21	NPA Additions Q4	NPA Deletions Q4	Total NPA Mar 21	Accretion rate (%) Q4 (annualized)
Agriculture	11,531	47	6	259	1
Retail (Personal Banking)	12,257	179	12	367	5
Commercial	16,687	485	81	1,401	10
Corporate	12,345	209	520	2,114	(10)
TOTAL	52,820	919	619	4,143	2

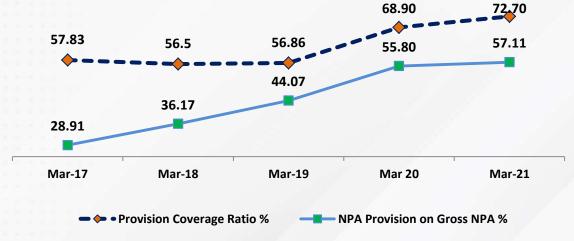
(Rs. crore)

## **NPAs & Provisions**









## **Movement of Standard Restructured Advances**



Particulars –	Apr 20 to Mar 21		Apr 19 to Mar 20	
	A/c's	Amt.	A/c's	Amt.
A. Position at the beginning of the period	73	193.29	34	72.09
B. Addition during the period *	1,576	797.61	53	171.58
C. Additions in existing A/c's	-	27.16		1.72
D. Addition through upgradation from NPA	2	7.18	-	- W.
E. Accounts closed during the period	7	13.55	1	1.38
F. Accounts ceasing to attract higher provision (upgradation)	-	-		<i>.</i>
G. Recoveries during the period	-	19.49		1.82
H. Slippages during the period	16	35.23	13	48.90
Position at the end of the period A+B+C+D-(E+F+G+H)	1,628	956.97	73	193.29

Includes fresh restructuring under RBI COVID relief package

## **Standard Restructured Credit – Additions**

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		The second s		
Amount as on 31.03.21	Amount as on 31.12.20	Amount as on 30.09.20	Amount as on 31.03.20	
38	11	- 1.		
202	69	-/		
313	293	-	-	
553	373	-		
245	113	11	172	
798	486	11	172	
	31.03.21 38 202 313 553 245 798	31.03.21       31.12.20         38       11         202       69         313       293         553       373         245       113         798       486	31.03.21       31.12.20       30.09.20         38       11       -         202       69       -         313       293       -         553       373       -         245       113       11         798       486       11	

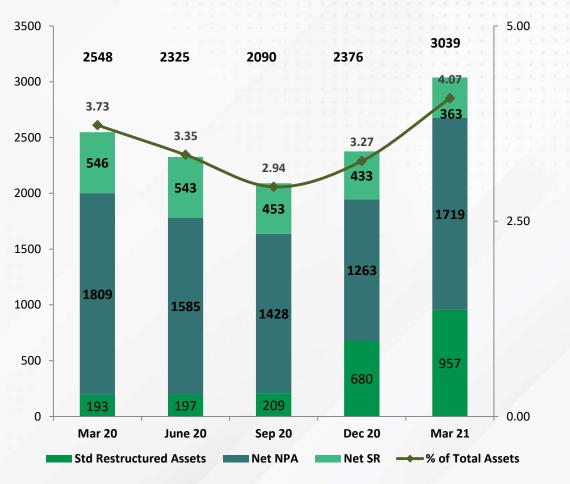
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## **Sector-wise Standard Restructured Advances**



<b>S.</b>	SECTOR	Amo	ount
Ν.	SECTOR	Mar 21	Mar 20
1	Housing Loan	168.98	- 1111
2	Textile	73.00	66.72
3	Basic Metal & its products	71.47	22.2 <del>-</del>
4	Ceramic	67.66	
5	Cement & Cement Products	54.26	26.32
6	Food & Food Processing	47.69	20.94
7	Auto Loan	41.39	
8	Infrastructure	40.28	2.45
9	All Engineering	39.08	3.58
10	Gems and Jewelry	13.17	
11	Wood & Wood Products	12.72	17.16
12	Education Loan	9.77	
13	Agriculture	2.26	5.90
14	Others	315.24	50.22
	TOTAL	956.97	193.29
	% to Total Advances	1.81	0.40

**Stressed Book Analysis** 



\*The above restructuring includes MSME and COVID package as per extant RBI guidelines. There are no other restructuring exposures under erstwhile schemes viz., SDR, S4A, 5/25 etc.

# **Building a**

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# strong digital ecosystem

## **Building a strong digital ecosystem**



# DLite – KVB's digital banking platform9%25 lakhGrowth in digital<br/>transactions in Q4 FY21<br/>over Q3FY21DLite application<br/>downloads2.31+ lakh14.6+ lakhDigital accounts<br/>openedRegistered users of<br/>Dlite

**89%** 

Share of digital transaction

## DLite - Digitally enabled users (Nos. in lakh)

Particulars	March 2019	March 2020	March 2021
Number of clients	5.80	9.61	14.20

#### DLite – Digitally active users (Nos. in lakh)

Particulars	March 2019	March 2020	March 2021
Number of clients	5.80	9.60	14.19

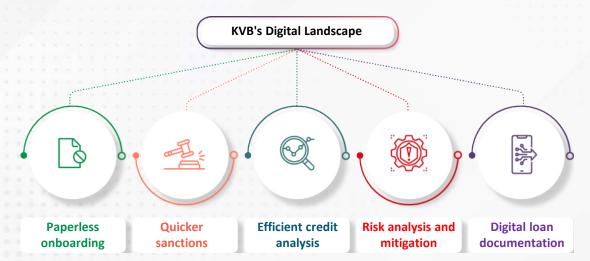


## **Building a strong digital ecosystem**



Technology is ubiquitous and our digital strategy similarly spans our entire organisation, improving the experience, process efficiency, simplicity and reach of our products and services.

We continuously invest in our technology and infrastructure capabilities to drive seamless customer experiences and support strong resiliency.



#### Why becoming more digital is more critical today?

Today's demand of banking is anytime, anywhere banking. This requires innovative, robust, secure, optimized and ready to meet the expectations of the increasing digital pool of both retail and commercial customers

With this in mind, we continue to invest in building KVB of the future.

Our ongoing focus on transforming the business and investing in digital have enabled us to respond effectively to the accelerating shift to digital channels brought about by the Covid-19 pandemic, with the benefits of this investment evidenced throughout the crisis.

#### **Building a strong digital ecosystem**



At KVB, we are investing in different technologies to enhances customer experience and the reach of our products.

API – we are focusing on building a secured API gateway that enables our customers to carry out transactions securely with the bank or with any other third-party service provider

We continue to improve our clients' digital experience, by introducing more and more to self-serve digital services in line with their needs.

#### Upcoming launches in the digital segment

Internal												External																																	
Double Delight Deposit opening Pre-approved loans									NSDL Insta demat Account opening																																				
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## Visible growth in digital transaction

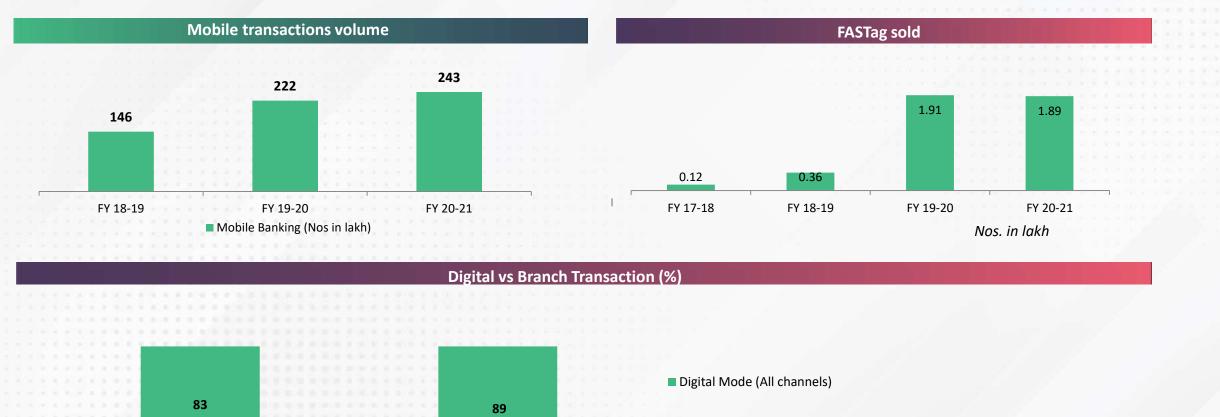
17

FY 19-20

38



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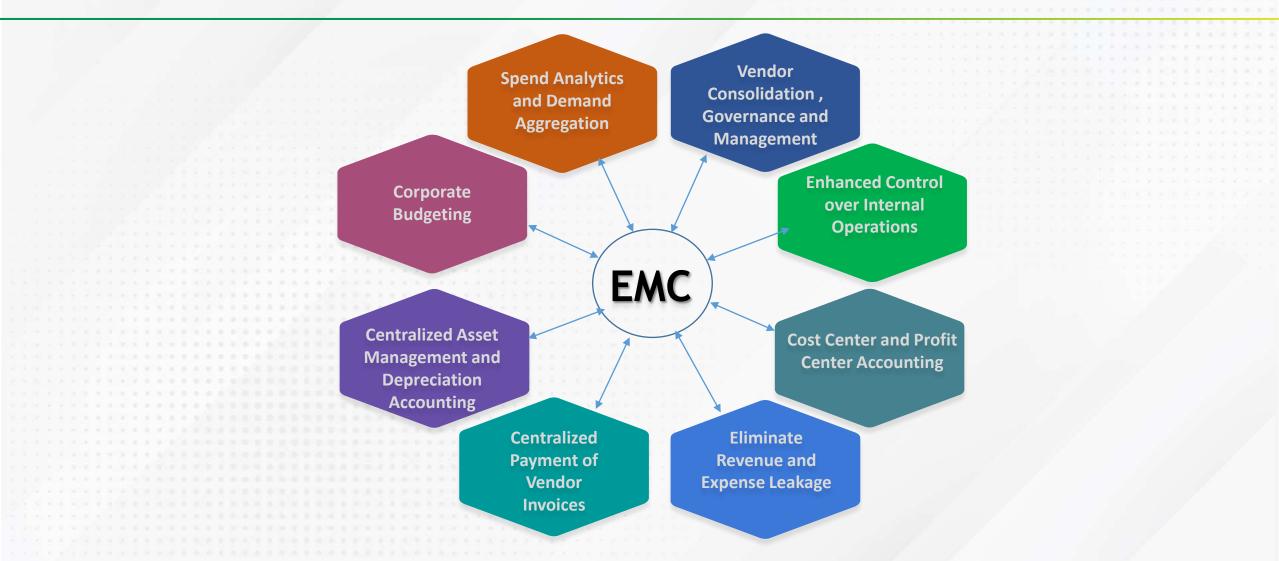
Branch Channel (customer induced transactions only)

11

FY 20-21

#### **Establishment of Expenses Management Cell**



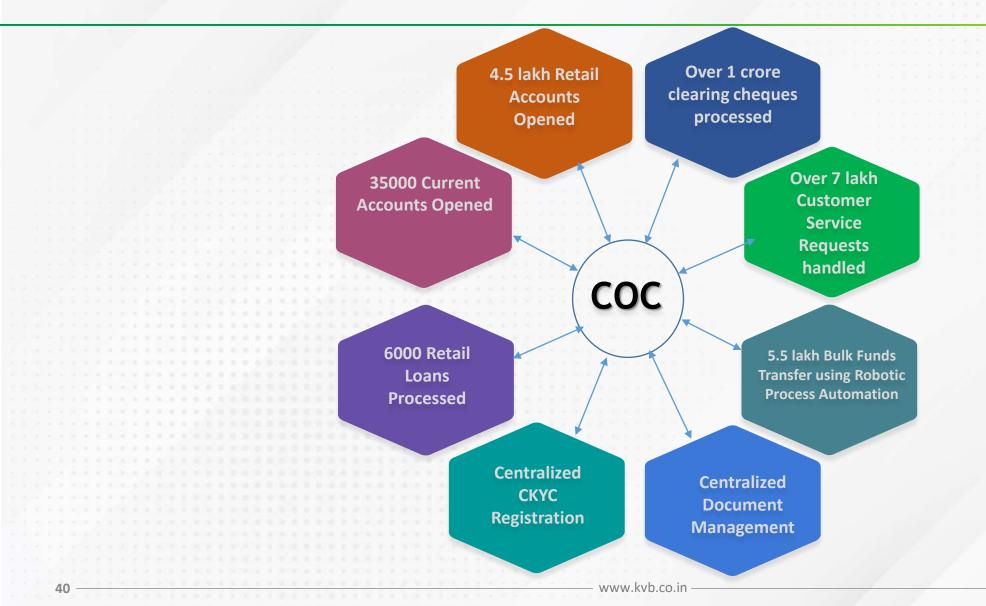


Over 30,000 expenses transactions per month are processed at centralized expenses cell.

39

# **Transformation of branch operations to Centralized Operations Center**





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# for growing responsibly

#### **KVB's pillars of strength**



Wide offerings basket across different segments – With an aim to emerge as the one-stop shop for all the financial needs of our customers, the bank has periodically introduced new product offerings to its exiting selective portfolio across the retail, commercial and agricultural segment. **Putting customer first -**Putting our customers at the centre of every decision, about how to manage the business today and how to shape it for the future, has enabled us to gain the trust of customers and built a legacy of longstanding relationships. Becoming more digital – Because that's increasingly how our customers and clients prefer to deal with us, and because it makes our business more efficient and cost effective. We have been successful in building a digital ecosystem which encompasses a wide range of customer touchpoints across the customer lifecycle.

#### Growing presence in the underpenetrated markets

- The bank selectively grew its presence in the non-metro markets specifically in the Tier-II and Tier-III towns. This not only enabled the bank to serve the underserved but also enable to create growth opportunities for the bank.

#### 54%

Percentage of branches in semi-urban and rural areas

42

#### **Our strategy for growth**



#### Goal: To achieve a RoA of 1% plus by FYE 31<sup>st</sup> March, 2024

Strategy: Deliver sustainable and consistent financial performance by providing superior services to our targeted customers



Strategy Summary

To offer our clients appropriate financial solutions/products/services,

by focusing on the Southern and Western Markets,

attracting Small & Medium Entrepreneurs, self employed & professionals, and the entire spectrum of individual savers

and establish a sole-banking or preferred banking relationship

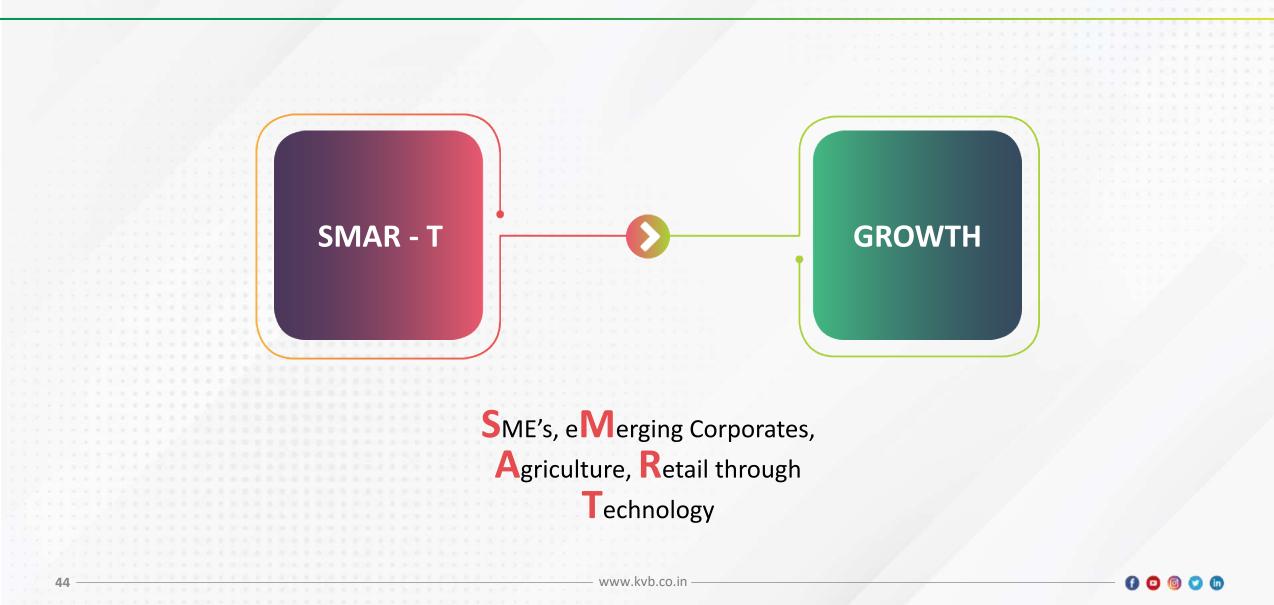
by providing a **positive customer experience** through delivery of quick and efficient services

leveraging our digital channels backed by our experienced and dedicated team support and optimized balance sheet approach

to achieve, maintain and sustain the benchmark RoA of 1% plus.

## **Growth Strategy**





## **Five Pillars of Growth**





## **STABILITY**

45

**SUCCESS** 

## SIGNIFICANCE

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### **People - First Pillar of Growth**





- Nurturing in-house talent
- Continuous capacity building of officers in credit appraisal, risk management, loan recovery
- Digital enablers to sales force at field level
- Talent acquisition through lateral hires
- Talent management through appropriate retention measures

## **STABILITY**

#### **SUCCESS**

## SIGNIFICANCE

#### **Processes - Second Pillar of Growth**





- Digital adoption A2Z customer journey through technology to deliver seamless personalized customer centric experience
- Improved decision making and operational excellence by leveraging data, business intelligence & advanced analytics
- Adoption of technologies including RPA and AI

## **STABILITY**

47

SUCCESS



## **Practices - Third Pillar of Growth**





- Strong governance and oversight
- Developing a good compliance culture
- Zero tolerance for non-adherence to process and compliance
- Comprehensive risk management practices

## **STABILITY**

48

#### SUCCESS

## SIGNIFICANCE

## **Planning - Fourth Pillar of Growth**





- Optimize the use of financial resources
- Improved efficiency of capital deployment
- Ensuring adequate competitive funding is available

## **STABILITY**

49

#### SUCCESS

## SIGNIFICANCE

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## **Partnerships - Fifth Pillar of Growth**





- Co-lending partnerships with NBFCs
- Fintech partnerships for sourcing and to provide digital customer experience across multiple channels

## **STABILITY**

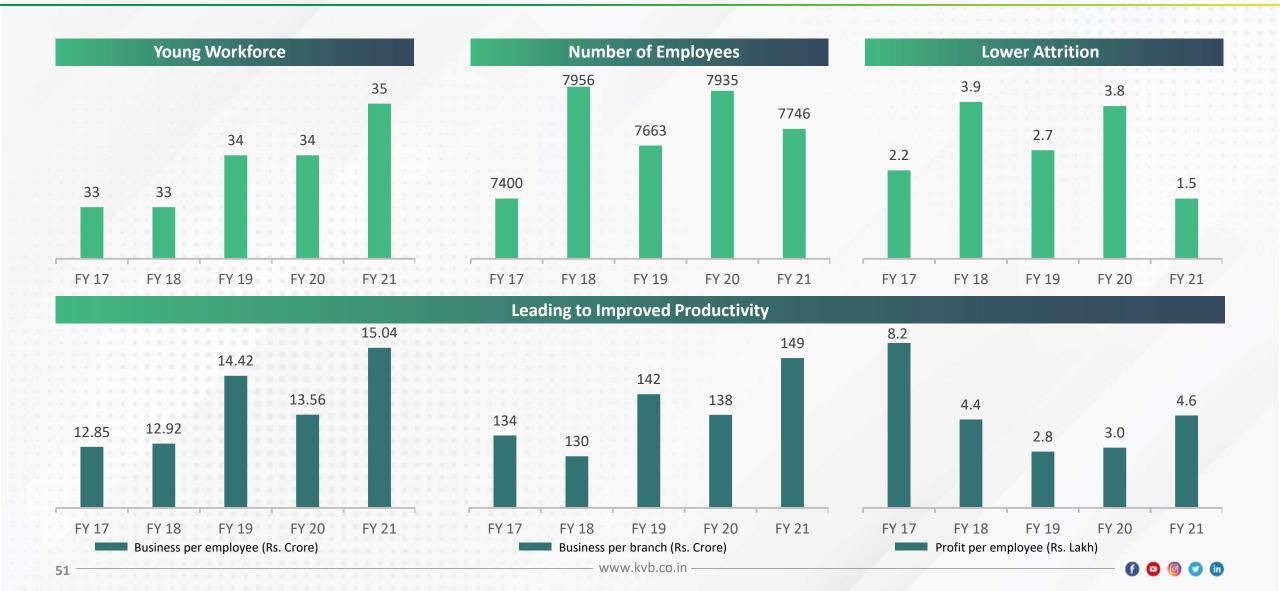
#### **SUCCESS**



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## **Engaging workforce**





(Rs. crore)

## **Sustained Decade of Growth**



Year	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Paid up Capital	107	107	107	122	122	122	145	160	160	160
Reserves	2,601	2,978	3,219	4,124	4,451	4,723	6,066	6,205	6,440	6800^
Owned funds	2,708	3,085	3,326	4,246	4,573	4,845	6,211	6,365	6,600	6,960
CRAR - Basel II (%)	14.33	14.41	12.77	14.63	12.26	-	-		0.000.000	-
Basel III (%)	a ta a seca <u>-</u> a terada	a chi a <u>c</u> ara a a	12.60	14.62	12.17	12.54	14.43	16.00	17.17	18.98
Deposits	32,112	38,653	43,758	44,690	50,079	53,700	56,890	59 <i>,</i> 868	59,075	63,278
Advances	24,205	29,706	34,226	36,691	39,476	41,435	45,973	50,616	48,516	52 <i>,</i> 820
Total Business	56,317	68,359	77,984	81,381	89,555	95,135	1,02,863	1,10,484	1,07,591	1,16,098
Total Income	3,621	4,695	5,680	5,977	6,150	6,405	6,600	6,779	7,145	6,527
Operating Profit	726	849	838	943	1,303	1,571	1,777	1,711	1,761	1,429
Net Profit	502	550	430	464	568	606	346	211	235	359
Cost of Deposit	8.11	8.30	8.24	7.96	7.40	6.60	5.99	5.80	5.76	4.96
Yield on Advance	12.71	12.77	12.28	12.14	11.67	11.34	10.30	9.75	9.63	8.93
Dividend (%)	140	140	130	130	140	130	30	30		25#
Branches (No.)	451	551	572	629	667	711	790	778	779	780
EPS (Rs.)	46.81	51.35	40.08	39.86	46.59	9.95*	4.78	2.64	2.94	4.50
Return on Assets (%)	1.56	1.35	0.86	0.88	1.03	1.00	0.53	0.31	0.32	0.49
Book Value(Rs.)	252.68	287.85	308.91	348.42	375.25	79.51*	85.49	79.56	82.57	87.07
No of Employees	5,673	6,730	7,339	7,197	7,211	7,400	7,956	7,663	7,935	7,746

• During the Financial Year 2016-17, one Equity Share face value of Rs.10/- each was subdivided into five Equity Shares of face value Rs.2/- each

**52** <u>A Includes proposed dividend</u> # proposed subject to approval at AGM



# **Thank You**